Assumption: Teachers Matter

• Regardless of the research basis, it is clear that effective teachers have a profound impact on student achievement and ineffective teachers do not. In fact, ineffective teachers might actually impede the learning of their students.
  – Marzano (2003), p. 75

Assumption: Schools Matter

An analysis of research conducted over a thirty-five year period demonstrates that schools that are highly effective produce results that almost entirely overcome the effects of student backgrounds.

Assumption: Effective Schools Require More than Competent Individual Teachers

Student achievement gains and other benefits are influenced by organizational characteristics beyond the skills of individual staff. We saw schools with competent teachers that lacked the organizational capacity to be effective with many students. The task for schools is to organize human resources into an effective collective effort.


Assumption

- We now know how to create schools that help more kids learn at higher levels. In fact, there has never been greater consensus regarding the schools it will take to raise student achievement.

The Power of Professional Learning Communities

The most promising strategy for sustained, substantive school improvement is building the capacity of school personnel to function as a professional learning community. The path to change in the classroom lies within and through professional learning communities.

—Milbrey McLaughlin (1995)
Organizations That Endorse Professional Learning Community Concepts

American Federation of Teachers
Annenberg Institute for School Reform
California Teachers Association
Center for Performance-Based Assessment
Center for Teaching Quality
Council of Chief State School Officials
ETS Assessment Training Institute
Interstate New Teacher Assessment and Support Consortium
The MacKenzie Group
Mid-Continent Regional Educational Laboratory
National Association of Elementary School Principals
National Association of Secondary School Principals
National Board of Professional Teaching Standards
National Commission on Teaching and America’s Future
National Center for Restructuring Education, Schools, and Teaching
National College for Leadership of Schools and Children’s Services
National Council for Accreditation of Teacher Education
National Council of Teachers of English
National Council of Teachers of Mathematics
National Education Association
National Middle School Association
National Science Education Leadership Association
National Science Teachers Association
National Staff Development Council
North Central Association, Commission on Accreditation and School Improvement
North Central Regional Educational Laboratory
The Partnership for 21st Century Schools
Research for Action
Research for Better Teaching, Inc.
Southwest Educational Development Laboratory
The Wallace Foundation
WestEd

For more information, please visit www.allthingsplc.info “Articles & Research.”

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Educational Researchers
Who Endorse PLC Concepts

Alyson Adams  Angela Greenwood  Jonathan Saphier
Elaine Allensworth  Andy Hargreaves  Phil Schlechty
Stephen Anderson  John Hattie  Mike Schmoker
Michael Barber  Kate Hawkey  Penny Sebring
Roland Barth  Shirley Hord  Thomas Sergiovanni
Ray Bolam  Sharon Kruse  Dennis Sparks
Anthony Byrk  Kenneth Leithwood  Richard Stiggins
Karen Chenoweth  Judith Warren Little  Louise Stoll
Chinezi Chijioke  Karen Seashore Louis  Joan Talbert
Bruce Christman  Stuart Luppescu  Sally Thomas
Linda Darling-Hammond  Robert Marzano  Helen Timperley
Hanna Doerr  Milbrey McLaughlin  Vickie Vescio
John Easton  Agnes McMahon  Kyla Wahlstrom
Richard Elmore  Mona Moursheed  Mike Wallace
Michael Fullan  Fred Newmann  Gary Wehlage
Kathleen Fulton  Alan Odden  Dylan Wiliam
Ron Gallimore  Douglas Reeves  Art Wise
Carl Glickman  Doreen Ross
What is a PLC?

Traditional School Structure

Independent Kingdoms

<table>
<thead>
<tr>
<th>Level</th>
<th>Kindergarten</th>
<th>First Grade</th>
<th>Second Grade</th>
<th>Third Grade</th>
<th>Fourth Grade</th>
<th>Fifth Grade</th>
</tr>
</thead>
</table>

Pseudo PLC Structure

Individual Kingdoms organized into isolated groups on an infrequent basis

Kindergarten Group
First Grade Group
Second Grade Group
Third Grade Group
Fourth Grade Group
Fifth Grade Group
Professional Learning Community (PLC) Defined

Educators are committed to working collaboratively in ongoing processes of collective inquiry and action research in order to achieve better results for the students they serve.

PLCs operate under the assumption that the key to improved learning for students is continuous, job-embedded learning for educators.


The Pervasive Impact of the PLC Process

A Professional Learning Community is an ethos that infuses every single aspect of a school’s operation. When a school becomes a professional learning community, everything in the school looks different than it did before.

Is the Professional Learning Community Concept Based on…

...adherence to core practices or individual teacher autonomy?
...strong administrative leadership or teacher empowerment?
...recognition and celebration of current efforts and achievements or discontent with the status quo?
...approaching school improvement with a sense of urgency or demonstrating the patience to sustain an improvement initiative over the long haul?

Simultaneous Loose AND Tight School Cultures

Simultaneous loose and tight cultures establish clear parameters and priorities that enable individuals to work within established boundaries in a creative and autonomous way. They are characterized by “directed empowerment” or what Marzano and Waters refer to as “defined autonomy” - freedom to act and to lead within clearly articulated boundaries.

The BIG IDEAS of a PLC

- We accept learning as the fundamental purpose of our school and therefore are willing to examine all practices in light of their impact on learning.
- We are committed to working together to achieve our collective purpose. We cultivate a collaborative culture through development of high-performing teams.
- We assess our effectiveness on the basis of results rather than intentions. Individuals, teams, and schools seek relevant data and information and use that information to promote continuous improvement.
If the purpose of school is truly to ensure high levels of learning for all students, schools will:
- Clarify what each student is expected to learn

Team Learning Process
- Clarify 8-10 Essential Common Outcomes (skills, knowledge, dispositions) per semester by Course/Content Area

The 1st Step in Decision Making in a PLC: Building Shared Knowledge

Professional Learning Communities always attempt to answer critical questions by BUILDING SHARED KNOWLEDGE - engaging in collective inquiry - LEARNING TOGETHER.

If people make decisions based upon the collective study of the same pool of information, they increase the likelihood that they will arrive at the same conclusion.
Resources To Help Teams Build
Shared Knowledge & Clarify “Learn What”

- State/Provincial/National Standards (e.g. NCTE/NCTM, Common Core Standards)
- Vertical articulation
- District or department curriculum guides
- Assessment Frameworks (how will they be assessed)
- Data on past student performance (local/state/national)
- Examples of student work and the criteria by which the quality of student work will be judged
- Textbook Presentation of Curriculum
- Curriculum Framework of High Performing Schools

Criteria for Identifying Essential Common Outcomes
To separate the essential from the peripheral, apply these 3 criteria to each standard:

1. **Endurance** - are students expected to retain the skills/knowledge long after the test is completed
2. **Leverage** - is this skill/knowledge applicable to many academic disciplines
3. **Readiness for the Next Level of Learning** - is this skill/knowledge preparing the student for success in the next grade/course

-Doug Reeves

Advantages of Team Discussion of Essential Learning

- Greater clarity regarding interpretation of standards
- Greater consistency regarding importance of different standards
- Greater consistency in amount of time devoted to different standards (common pacing)
- Common outcomes and common pacing are essential prerequisites for a team to create common assessments and team interventions
- Greater ownership of and commitment to standards

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Levels of Curricula at Work in Your school

1. Intended - What we want them to learn
2. Implemented - What actually gets taught
3. Attained - What they actually learn

*To impact the **attained** curriculum in the most powerful way, make certain the **implemented** curriculum is **guaranteed and viable**.

- Robert Marzano

To Improve Student Achievement

- create a **guaranteed and viable** curriculum (Marzano)
- establish a limited number of **power standards** (Reeves)
- pursue clear and focused **essential academic goals** (Lezotte)
- identify **learning intentions and success criteria** (Hattie)
- develop a compact list of **learning expectations and tangible exemplars of student proficiency** (Saphier)

If we want all students to learn at high levels, those who teach them must be able to answer the questions, “learn what” with a consistent voice.

If the purpose of school is truly to ensure high levels of learning for all students, schools will:

- Clarify what each student is expected to learn
- Monitor each student’s learning on a timely basis
The Case for a Guaranteed Curriculum

One of the most significant factors that impacts student achievement is that teachers commit to implementing a *guaranteed and viable curriculum* to ensure no matter who teaches a given class, the curriculum will address certain essential content. For learning to be effective, clear targets in terms of information and skills must be established (Marzano, 2003).

To improve student achievement, educators must determine the *power standards* – learning standards that are most essential because they possess the qualities of endurance, leverage, and readiness for success at the next level. The first and most important practical implication of power standards is that leaders must make time for teachers to collaborate within and among grade levels to identify the power standards (Reeves, 2002).

One of the keys to improving schools is to ensure teachers know the *learning intentions* and success criteria of their lessons, know how well they are attaining these criteria for all their students, and know where to go next in light of the gap between students’ current knowledge and the success criteria. This can be maximized in a safe and collaborative environment where teachers talk to each other about teaching (Hattie, 2009).

“The staff in the effective school accepts responsibility for the students’ learning of the *essential curricular goals*” (our emphasis, Lezotte, 2001, p.4).

Professional learning communities are characterized by an academic focus that begins with a set of practices that bring clarity, coherence, and precision to every teacher’s classroom work. Teachers work collaboratively to provide *a rigorous curriculum that is crystal clear and includes a compact list of learning expectations* for each grade or course and tangible exemplars of student proficiency for each learning expectation (Saphier, 2005).

Effective teachers *clarify goals and assessment criteria* in ways that will help students understand what they need to learn and the strategies likely to be most useful in enabling them to learn (Brophy, 2004).

Implementing a strategy of *common, rigorous standards* with differentiated resources and instruction can create excellence and equity for all students (Childress, Doyle, & Thomas, 2009).
Assessing Your Current Reality
Consider the descriptions of 5 stages of PLC progress regarding:

1. **Clarity on What Students Must Know and Be Able to Do**

   Individually, silently, and honestly assess the current status of your school for each indicator on the Professional Learning Community Continuum.

Progress and Problems
Share your assessment with your colleagues:

- Where are areas of agreement?
- Where are the areas of disagreement?
- Where can you celebrate the greatest progress?
- What areas are you finding problematic?

Closing the Knowing-Doing Gap

- What steps could you take to make progress in these indicators?

- Complete the “Where Do We Go From Here” worksheets to begin your plan for becoming a school committed to a focus on learning.
The Professional Learning Communities at Work™ Continuum: Learning as Our Fundamental Purpose (Part I)

DIRECTIONS: Individually, silently, and honestly assess the current reality of your school’s implementation of each indicator listed in the left column. Consider what evidence or anecdotes support your assessment. This form may also be used to assess district or team implementation.

We acknowledge that the fundamental purpose of our school is to help all students achieve high levels of learning, and therefore, we work collaboratively to clarify what students must learn and how we will monitor each student’s learning.

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Pre-Initiating</th>
<th>Initiating</th>
<th>Implementing</th>
<th>Developing</th>
<th>Sustaining</th>
</tr>
</thead>
<tbody>
<tr>
<td>We work with colleagues on our team to build shared knowledge regarding state, provincial, and/or national standards; district curriculum guides; trends in student achievement; and expectations for the next course or grade level. This collective inquiry has enabled each member of our team to clarify what all students must know and be able to do as a result of every unit of instruction.</td>
<td>Teachers have been provided with a copy of state, provincial, and/or national standards and a district curriculum guide. There is no process for them to discuss curriculum with colleagues and no expectation they will do so.</td>
<td>Teacher representatives have helped to create a district curriculum guide. Those involved in the development feel it is a useful resource for teachers. Those not involved in the development may or may not use the guide.</td>
<td>Teachers are working in collaborative teams to clarify the essential learning for each unit and to establish a common pacing guide. Some staff members question the benefit of the work. They argue that developing curriculum is the responsibility of the central office or textbook publishers rather than teachers. Some are reluctant to give up favorite units that seem to have no bearing on essential standards.</td>
<td>Teachers have clarified the essential learning for each unit by building shared knowledge regarding state, provincial, and/or national standards; by studying high-stakes assessments; and by seeking input regarding the prerequisites for success as students enter the next grade level. They are beginning to adjust curriculum, pacing, and instruction based on evidence of student learning.</td>
<td>Teachers on every collaborative team are confident they have established a guaranteed and viable curriculum for their students. Their clarity regarding the knowledge and skills students must acquire as a result of each unit of instruction, and their commitment to providing students with the instruction and support to achieve the intended outcomes, give every student access to essential learning.</td>
</tr>
</tbody>
</table>
**Where Do We Go From Here? Worksheet**

**Clearly Defined Outcomes**

<table>
<thead>
<tr>
<th>Indicator of a PLC at Work</th>
<th>What steps or activities must be initiated to create this condition in your school?</th>
<th>Who will be responsible for initiating or sustaining these steps or activities?</th>
<th>What is a realistic timeline for each step or phase of the activity?</th>
<th>What will you use to assess the effectiveness of your initiative?</th>
</tr>
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<tr>
<td>We work with colleagues on our team to build shared knowledge regarding state, provincial, and/or national standards; district curriculum guides; trends in student achievement; and expectations for the next course or grade level. This collective inquiry has enabled each member of our team to clarify what all students must know and be able to do as a result of every unit of instruction.</td>
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Team Learning Process

- Clarify 8-10 Essential Common Outcomes (skills, concepts, and dispositions) per semester by Course/Content Area
- Develop multiple Common Formative Assessments for each Course/Content Area

What are Common Formative Assessments?

We will make the case that common formative assessments are the lynchpin of the collaborative team process in a PLC.

- Define “common” assessment.
- Define “formative” assessment.

Keys to Formative Assessments

To determine if an assessment is formative, ask:

1. Is it used to identify students who are experiencing difficulty in their learning?
2. Are students who are having difficulty provided with additional time and support for learning?
3. Are students given an additional opportunity to demonstrate their learning?
Resources to Help Teams Build Valid Common Assessments

- List of Essential Outcomes/Pacing Guides for Each Course/Subject
- Recommendations from Stiggins, Reeves, Ainsworth, William...
- Released items from district, state, provincial, and national assessments (ACT, SAT, ITBS, NAEP, etc.)
- Websites such as: www.nces.ed.gov/nationsreportcard/
- Data from past indicators of achievement
- Methods of alternative assessments
- Examples of rubrics
- Assessments from other high-performing teams

Two Essentials of Performance Based Assessment

- Can we agree on the criteria by which we will judge the quality of student work?
- Can we apply those criteria consistently (inter-rater reliability)?

Team Learning Process

- Clarify 8-10 Essential Common Outcomes (skills, concepts, and dispositions) per semester by Course/Content Area
- Develop multiple Common Formative Assessments for each Course/Content Area
- Establish Specific Target/Benchmark so rigorous it will lead to success on high stakes assessments
- Analyze Results
- Identify & Implement Improvement Strategies
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<th>STUDENT</th>
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Average Score: 91% 95% 91% 88% 92% 95% 97% 95% 89% 94% 84% 95% 90% 74% 86% 91% 94% 97% 90% 93%
## Standard Group Comparison

### 2001

<table>
<thead>
<tr>
<th>Group</th>
<th>Designation</th>
<th>Forced Choice Mastery</th>
<th>Performance Mastery</th>
<th>Total Mastery</th>
</tr>
</thead>
<tbody>
<tr>
<td>10-1: INFERENTIAL RDG</td>
<td>ENG110FR ENGLISH - - FOLEY , T(00-01) - % Mean 0.72</td>
<td>- (89%) 63 of 71 Students have Mastered this Local Standard. 80% Selected.</td>
<td>63 89% (15 of 25) 0 0% (0 of 0) 63 89%</td>
<td>8% 11%</td>
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<td></td>
<td>ENG110FR ENGLISH – (00 – 01) - % Mean 0.73</td>
<td>- (89%) 562 of 630 Students have Mastered this Local Standard. 80% Selected.</td>
<td>562 89% (15 of 25) 0 0% (0 of 0) 562 89%</td>
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DuFour, DuFour, & Eaker © Solution Tree
## Standard Group Comparison

### 2001

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**Item Analysis for 630 Students**

02/14/2001  2000-2001 School Year

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ENG10 FR COLLEGE PREF

DuFour & DuFour Copyright 2011
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<th>Implementing</th>
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<td>We work with colleagues on our team to clarify the criteria by which we will judge the quality of student work, and we practice applying those criteria until we can do so consistently.</td>
<td>Each teacher establishes his or her own criteria for assessing the quality of student work.</td>
<td>Teachers have been provided with sample rubrics for assessing the quality of student work.</td>
<td>Teachers working in collaborative teams are attempting to assess student work according to common criteria. They are practicing apply the criteria to examples of student work, but they are not yet consistent. The discrepancy is causing some tension on the team.</td>
<td>Teachers working in collaborative teams are clear on the criteria they will use in assessing the quality of student work and can apply the criteria consistently.</td>
<td>Collaborative teams of teachers frequently use performance-based assessments to gather evidence of student learning. Members have established strong inter-rater reliability and use the results from these assessments to inform and improve their individual and collective practice. The team’s clarity also helps members teach the criteria to students, who can then assess the quality of their own work and become more actively engaged in their learning.</td>
</tr>
<tr>
<td>We monitor the learning of each student’s attainment of all essential outcomes on a timely basis through a series of frequent, team-developed common formative assessments that are aligned with high-stakes assessments students will be required to take.</td>
<td>Each teacher creates his or her own assessments to monitor student learning. Assessments are typically summative rather than formative. A teacher can teach an entire career and not know if he or she teaches a particular skill or concept better or worse than the colleague in the next room.</td>
<td>The district has established benchmark assessments that are administered several times throughout the year. Teachers pay little attention to the results and would have a difficult time explaining the purpose of the benchmark assessments.</td>
<td>Teachers working in collaborative teams have begun to create common assessments. Some attempt to circumvent the collaborative process by proposing the team merely use the quizzes and tests that are available in the textbook as their common assessments. Some administrators question the ability of teachers to create good assessments and argue that the district should purchase commercially developed tests.</td>
<td>Teachers working in collaborative teams have created a series of common assessments and agreed on the specific standard students must achieve to be deemed proficient. The user-friendly results of common assessments are providing each member of the team with timely evidence of student learning. Members are using that evidence to improve their assessments and to develop more effective instructional strategies.</td>
<td>Collaborative teams of teachers gather evidence of student learning on a regular basis through frequent common formative assessments. The team analysis of results drives the continuous improvement process of the school. Members determine the effectiveness of instructional strategies based on evidence of student learning rather than teacher preference or precedent. Members who struggle to teach a skill are learning from those who are getting the best results. The frequent common formative assessments provide the vital information that fuels the school’s system of intervention and enrichment. The assessments are formative because (1) they are used to identify students who need additional time and support for learning, (2) the students receive the additional time and support for learning, and (3) students are given another opportunity to demonstrate that they have learned.</td>
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## Where Do We Go From Here? Worksheet

### Monitoring Each Student’s Learning

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<th>Indicator of a PLC at Work</th>
<th>What steps or activities must be initiated to create this condition in your school?</th>
<th>Who will be responsible for initiating or sustaining these steps or activities?</th>
<th>What is a realistic timeline for each step or phase of the activity?</th>
<th>What will you use to assess the effectiveness of your initiative?</th>
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<tr>
<td>We work with colleagues on our team to clarify the criteria by which we will judge the quality of student work, and we practice applying those criteria until we can do so consistently.</td>
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<tr>
<td>We monitor the learning of each student’s attainment of all essential outcomes on a timely basis through a series of frequent, team-developed common formative assessments that are aligned with high-stakes assessments students will be required to take.</td>
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The BIG IDEAS of a PLC

- We accept **learning** as the fundamental purpose of our school and therefore are willing to examine **all** practices in light of their impact on learning.
- **We are committed to working together to achieve our collective purpose. We cultivate a collaborative culture through development of high-performing teams.**

Barriers to a Learning Community

- A professional norm of teacher isolation.

Why Should We Collaborate?

- Gains in student achievement
- Higher quality solutions to problems
- Increased confidence among all staff
- Teachers able to support one another’s strengths and accommodate weaknesses
- Ability to test new ideas
- More support for new teachers
- Expanded pool of ideas, materials, and methods

—Judith Warren Little (1990)
The Case for Teams

Empowered teams are such a powerful force of integration and productivity that they form the basic building block of any intelligent organization. Given the right context, teams generate passion and engagement. In addition, a team is something to belong to, a support group and political unit with more clout than the individuals in it.

Pinchot & Pinchot, *The End of Bureaucracy and the Rise of the Intelligent Organization*

We are at a point in time where teams are recognized as a critical component of every enterprise—the predominant unit for decision making and getting things done. . . . Working in teams is the norm in a learning organization.

Senge, et al., *The Fifth Discipline Fieldbook*

The leader of the future will master the art of forming teams. Future leaders will master teamwork, working with and through others because no one person can master all the sources of information to make good decisions.

Ulrich, “Credibility and Capability” in *The Leader of the Future*

Teams bring together complementary skills and experience that exceed those of any individual on the team. Teams are more effective in problem solving. Teams provide a social dimension that enhances work. Teams motivate and foster peer pressure and internal accountability. Teams have more fun.

Katzenbach and Smith, *The Wisdom of Teams*

The best way to achieve challenging goals is through teamwork. Where single individuals may despair of accomplishing a monumental task, teams nurture, support, and inspire each other.

Noel Tichy, *The Leadership Engine*

People who collaborate learn from each other and create synergy. That is why learning organizations are made up of teams that share a common purpose. Organizations need togetherness to get things done and to encourage the exploration essential to improvement.

Charles Handy, “Managing the Dream” in *Learning Organizations*

Learning organizations are fast, focused, flexible, friendly and fun. To promote these characteristics they are far more likely to be organized into teams than in old-fashioned hierarchies.

Rosabeth Moss Kanter, “Mastering Change” in *Learning Organizations*

We have known for nearly a quarter of a century that self-managed teams are far more productive than any other form of organizing. There is a clear correlation between participation and productivity.

Margaret Wheatley, “Goodbye, Command and Control” in *Leader to Leader*
The Case for Collaboration

The single most important factor for successful school restructuring and the first order of business for those interested in increasing the capacity of their schools is building a collaborative internal environment (Eastwood & Seashore Louis, 1992).

When groups, rather than individuals are seen as the main units for implementing curriculum, instruction, and assessment, they facilitate development of shared purpose for student learning and collective responsibility to achieve it (Newmann and Wehlage, 1995).

“The key to ensuring that every child has a quality teacher is finding a way for school systems to organize the work of qualified teachers so they can collaborate with their colleagues in developing strong learning communities that will sustain them as they become more accomplished teachers” (National Commission on Teaching and America’s Future, 2003, p. 7.)

Teacher collaboration in strong professional learning communities improves the quality and equity of student learning, promotes discussions that are grounded in evidence and analysis rather than opinion, and fosters collective responsibility for student success (McLaughlin & Talbert, 2006).

“High performing schools tend to promote collaborative cultures [and] support professional communities and exchanges among all staff...Teachers and staff communicate to remove barriers to student learning” (National Education Association, 2006).

When teachers work in collaborative teams schools are more likely to see gains in student achievement, find higher quality solutions to problems, promote increased confidence among staff, create an environment in which teachers support one another’s strengths and accommodate weaknesses, provide support for new teachers, and provide all staff with access to an expanded pool of ideas, materials, and methods (Judith Warren Little, 1990).

[High-achieving schools] “build a highly collaborative school environment in where working together to solve problems and to learn from each other become cultural norms” (West Ed, 2000, p.12).

Improving schools require a collaborative culture. Without collaborative skills and relationships it not possible to continue to learn (Michael Fullan, 1993).

Collaboration and the ability to engage in collaborative action are becoming increasingly important to the survival of the public schools. Indeed, without the ability to collaborate with others the prospect of truly improving schools is not likely (Schlechty, 2005, p. 22).

“It is imperative that professional learning be directed at improving the quality of collaborative work” (National Staff Development Council, 2001).

It is time to end the practice of solo teaching in isolated classrooms. Today’s teachers must transform their personal knowledge into a collectively built, widely shared and cohesive professional knowledge base (Fulton, Yoon, & Lee, 2005).
Group IQ

There is such a thing as group IQ. While a group can be no smarter than the sum total of the knowledge and skills of its members, it can be much “dumber” if its internal workings don’t allow people to share their talents.


Team Defined

What Is Collaboration?

A **systematic** process in which we work together, **interdependently**, to analyze and **impact** professional practice in order to improve our individual and collective results

—DuFour, DuFour, & Eaker (2002)
The Focus of Collaboration

Collaborative cultures, which by definition have close relationships, are indeed powerful, but unless they are focusing on the right things they may end up being powerfully wrong.

- Michael Fullan

A Key Question in PLCs

The critical question in a PLC is not, “do we collaborate,” but rather, “what do we collaborate about.”

You must not settle for “Collaboration Lite.”

Critical Corollary Questions: If We Believe All Kids Can Learn:

- What is it we expect them to learn?
- How will we know when they have learned it?
- How will we respond when they don’t learn?
- How will we respond when they already know it?
Seven Keys to Effective Teams

1. Embed collaboration in routine practices of the school with FOCUS ON LEARNING.

The Criterion for Creating Teams

The fundamental question in organizing teams is:

Do the people on this team have a shared responsibility for responding to the critical questions in ways that enhance the learning of their students?”

Possible Team Structures: Provided Focus Is on LEARNING

- All teachers teaching the same grade level
- All teachers teaching the same course
- Vertical teams (K–2/3–5 or French I–IV)
- Electronic teams
  - Professional organizations
  - www.firstclass.com
  - www.betterlesson.org
- Interdisciplinary teams
- District or regional teams
- Similar-responsibility teams
To facilitate electronic collaboration, utilize these resources.

- voicethread.com: For continuing dialogue at times convenient to each individual
- Google Docs for sharing agendas, minutes, essential outcomes, assessments, data
- www.skype.com and/or iChat to facilitate real-time dialogue
- Mikogo: To see each other’s desktops, documents, and videos

Seven Keys to Effective Teams

1. Embed collaboration in routine practices of the school with FOCUS ON LEARNING.
2. Schedule time for collaboration into the school day and school calendar.

Parameters for Collaborative Time

- Cannot keep the kids at home
- Cannot increase costs
- Cannot significantly impact instructional time
Making Time for Collaboration

The issue of finding time for collaboration has been addressed effectively—and often—in the professional literature and is readily available for those who are sincerely interested in exploring alternatives. The National Staff Development Council alone has addressed the issue hundreds of times in its publications, and the www.allthingsplc.info website lists over 150 schools that have created time for teachers to collaborate in ways that don’t require the school to be shut down, don’t cost money, and don’t result in significant loss of instructional time. The following strategies do not form a comprehensive list; rather, they illustrate some of the steps schools and districts have taken to create the prerequisite time for collaboration.

Common Preparation

Build the master schedule to provide daily common preparation periods for teachers of the same course or department. Each team should then designate one day each week to engage in collaborative, rather than individual, planning.

Parallel Scheduling

Schedule common preparation time by assigning the specialists (physical education teachers, librarians, music teachers, art teachers, instructional technologists, guidance counselors, foreign language teachers, and so on) to provide lessons to students across an entire grade level at the same time each day. The team should designate one day each week for collaborative planning. Some schools build back-to-back specials classes into the master schedule on each team’s designated collaborative day, thus creating an extended block of time for the team to meet. Specials teachers must also be given time to collaborate.

Adjusted Start and End Time

Gain collaborative time by starting the workday early or extending the workday one day each week. In exchange for adding time to one end of the workday, teachers get the time back on the other end of that day. For example, on Tuesdays, the entire staff of Adlai Stevenson High School in Lincolnshire, Illinois, begins their workday at 7:30 am rather than the normal 7:45 a.m. start time. From 7:30 to 8:30 a.m., the entire faculty engages in collaborative team meetings. Classes, which usually begin at 8:05 a.m., are delayed until 8:30 a.m. Students who can arrange for their own transportation arrive to school then. Buses run their regular routes so that no parent is inconvenienced and deliver students to the school at 7:40 a.m. Upon their arrival they are supervised by administrative and noninstructional staff in a variety of optional activities (such as breakfast, library and computer research, open gym, study halls, and tutorials) until classes begin. To make up for the twenty-five minutes of lost instructional time, five minutes is trimmed from five of the eight fifty-minute class periods. The school day ends at the usual time (3:25 in the afternoon), and again buses run on their regular schedules. Because they began work fifteen minutes early (7:30 rather than 7:45), Stevenson teachers are free to leave fifteen minutes earlier than the normal conclusion of their workday (3:30 rather than 3:45). By making these minor adjustments to the schedule one day each week, the entire faculty is guaranteed an hour of collaborative planning without extending their workday or workweek by a single minute.
Shared Classes

Combine students across two different grade levels or courses into one class for instruction. While one teacher or team instructs the students, the other team engages in collaborative work. The teams alternate instructing and collaborating to provide equity in learning time for students and teams. Some schools coordinate shared classes so older students adopt younger students and serve as literacy buddies, tutors, and mentors during shared classes.

Group Activities, Events, and Testing

Teams of teachers coordinate activities that require supervision of students rather than instructional expertise, such as watching an instructional DVD or video, conducting resource lessons, reading aloud, attending assemblies, or testing. Nonteaching staff members supervise students while teachers engage in team collaboration.

Banked Time

Over a designated period of days, extend the instructional minutes beyond the required school day. After you have banked the desired number of minutes, end the instructional day early to allow for faculty collaboration and student enrichment. For example, in a middle school, the traditional instructional day ends at 3:00 p.m., students board buses at 3:20, and the teachers’ contractual day ends at 3:30. The faculty may decide to extend the instructional day until 3:10. By teaching an extra ten minutes for nine days in a row, they “bank” ninety minutes. On the tenth day, instruction stops at 1:30, and the entire faculty has collaborative team time for two hours. The students remain on campus and are engaged in clubs, enrichment activities, assemblies, and so on, sponsored by a variety of parent and community partners and cosupervised by the school’s nonteaching staff.

In-Service and Faculty Meeting Time

Schedule extended time for teams to work together on staff development days and during faculty meeting time. Rather than requiring staff to attend a traditional whole-staff in-service session or sit in a faculty meeting while directives and calendar items are read aloud, shift the focus and use of these days and meetings so members of teams have extended time to learn with and from each other.

For more ideas on making time for collaboration from successful PLC schools, visit allthingsplc.info and select “Evidence of Effectiveness.”
Seven Keys to Effective Teams

1. Embed collaboration in routine practices of the school with FOCUS ON LEARNING.
2. Schedule time for collaboration into the school day and school calendar.
3. **Focus teams on critical questions.**
4. **Make products of collaboration explicit.**

Example of a Timeline for Team Products

By the end of the:
- 2nd Week - Team Norms
- 4th Week - Team SMART Goal
- 6th Week - Common Essential Outcomes
- 8th Week - First Common Assessment
- 10th Week - Analysis of Student Performance on First Common Formative Assessment

Reciprocal Accountability

Accountability must be a reciprocal process. For every expectation I have of you to perform, I have an equal responsibility to provide you with the capacity to meet that expectation.

- Richard Elmore, 2006
The powerful collaboration that characterizes professional learning communities is a systematic process in which teachers work together to analyze and improve their classroom practice. Teachers work in teams, engaging in an ongoing cycle of questions that promote deep team learning. This process, in turn, leads to higher levels of student achievement.

The Critical Issues for Team Consideration guide the collective inquiry and action research of each collaborative team in a professional learning community. This plan book explores these issues in greater detail at strategic intervals. You and your teammates will be challenged to build shared knowledge—to learn together—about each issue and ultimately generate a product as a result of your collective inquiry and action research.

### Critical Issues for Team Consideration

#### Team Name: ____________________________________________

#### Team Members: __________________________________________

*Use the scale below to indicate the extent to which each of the following statements is true of your team.*

<table>
<thead>
<tr>
<th></th>
<th>1</th>
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<th>4</th>
<th>5</th>
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<th>9</th>
<th>10</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>___ We have identified team norms and protocols to guide us in working together.</td>
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<td>2.</td>
<td>___ We have analyzed student achievement data and have established SMART goals that we are working interdependently to achieve.</td>
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<td>3.</td>
<td>___ Each member of our team is clear on the essential learnings of our course in general as well as the essential learnings of each unit.</td>
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<td>4.</td>
<td>___ We have aligned the essential learnings with state and district standards and the high-stakes exams required of our students.</td>
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<td>5.</td>
<td>___ We have identified course content and/or topics that can be eliminated so we can devote more time to essential curriculum.</td>
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<td>6.</td>
<td>___ We have agreed on how to best sequence the content of the course and have established pacing guides to help students achieve the intended essential learnings.</td>
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<td>7.</td>
<td>___ We have identified the prerequisite knowledge and skills students need in order to master the essential learnings of our course and each unit of this course.</td>
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<td>8.</td>
<td>___ We have identified strategies and created instruments to assess whether students have the prerequisite knowledge and skills.</td>
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<td>9.</td>
<td>___ We have developed strategies and systems to assist students in acquiring prerequisite knowledge and skills when they are lacking in those areas.</td>
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<td>10.</td>
<td>___ We have developed frequent common formative assessments that help us to determine each student’s mastery of essential learnings.</td>
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<td>11.</td>
<td>___ We have established the proficiency standard we want each student to achieve on each skill and concept examined with our common assessments.</td>
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<td>12.</td>
<td>___ We have developed common summative assessments that help us assess the strengths and weaknesses of our program.</td>
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<td>13.</td>
<td>___ We have established the proficiency standard we want each student to achieve on each skill and concept examined with our summative assessments.</td>
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<td>14.</td>
<td>___ We have agreed on the criteria we will use in judging the quality of student work related to the essential learnings of our course, and we practice applying those criteria to ensure consistency.</td>
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<td>15.</td>
<td>___ We have taught students the criteria we will use in judging the quality of their work and have provided them with examples.</td>
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<td>16.</td>
<td>___ We evaluate our adherence to and the effectiveness of our team norms at least twice each year.</td>
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<td>17.</td>
<td>___ We use the results of our common assessments to assist each other in building on strengths and addressing weaknesses as part of a process of continuous improvement designed to help students achieve at higher levels.</td>
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<td>18.</td>
<td>___ We use the results of our common assessments to identify students who need additional time and support to master essential learnings, and we work within the systems and processes of the school to ensure they receive that support.</td>
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</tbody>
</table>
To Help Build the Capacity of Teams, Address...

- Why - (Rationale)
- How - (Process)
- What - (Common Language, Tools, Templates, Materials, Resources, Examples)
- When - (Timeline)
- Guiding Questions
- Criteria for Clarifying Quality of Each Product
- Tips and Suggestions

Seven Keys to Effective Teams

1. Embed collaboration in routine practices of the school with FOCUS ON LEARNING.
2. Schedule time for collaboration into the school day and school calendar.
3. Focus teams on critical questions.
4. Make products of collaboration explicit.
5. Establish team norms to guide collaboration.

The Significance of Team Norms

- When all is said and done, the norms of a group help determine whether it functions as a high-performing team or becomes simply a loose collection of people working together.
- Positive norms will stick only if the group puts them into practice over and over again. Being explicit about norms raises the level of effectiveness, maximizes emotional intelligence, produces a positive experience for group members, and helps to socialize newcomers into the group quickly.

- Daniel Goleman
Importance of Team Norms

- Social psychologists learned long ago that if you make a commitment and then share it with others, you are far more likely to follow through than if you simply make the commitment to yourself.
  - Kerry Patterson et. al. Influencers, p. 152

The Importance of Norms

- One thing is clear: having clear norms gives teams a huge advantage. A key to effective teams is involving all members in establishing norms, and then holding everyone accountable to what they have agreed upon.
  - Patrick Lencioni, Overcoming the Five Dysfunctions of a Team

The Importance of Team Norms

- At the heart of team interaction lies a commitment-building process. The team establishes a social contract among its members that relates to their purpose, and guides and obligates how they must work together. At its core, team accountability is about the promises we make to ourselves and others, promises that underpin two critical aspects of teams: commitment and trust.
  - Katzenbach and Smith, The Wisdom of Teams
Why Should We Create Norms?

Teams improve their ability to grapple with the critical questions when they clarify the norms that will guide their work. These collective commitments represent the “promises we make to ourselves and others, promises that underpin two critical aspects of teams—commitment and trust.” (Katzenbach & Smith, 1993, p. 60)

Norms can help clarify expectations, promote open dialogue, and serve as a powerful tool for holding members accountable (Lencioni, 2005).

“When self-management norms are explicit and practiced over time, team effectiveness improves dramatically, as does the experience of team members themselves. Being on the team becomes rewarding in itself—and those positive emotions provide energy and motivation for accomplishing the team’s goals.” (Goleman, Boyatzis, & McKee, 2004, p. 182)

Explicit team norms help to increase the emotional intelligence of the group by cultivating trust, a sense of group identity, and belief in group efficacy (Druskat & Wolf, 2001).

Referring back to the norms can help “the members of a group to ‘re-member,’ to once again take out membership in what the group values and stands for; to ‘remember,’ to bring the group back into one cooperating whole” (Kegan & Lahey, 2001, p. 194).

Inattention to establishing specific team norms is one of the major reasons teams fail (Blanchard, 2007).
Norms of High Performing Teams

- Willingness to consider matters from another’s perspective
- Accurate understanding of spoken and unspoken feelings and concerns of team members
- Willingness to confront a team member who violates norms
- Communicating positive regard, caring, and respect
- Willingness and ability to evaluate the team’s own effectiveness
- Seeking feedback about and evidence of team effectiveness from internal and external sources
- Maintaining a positive outlook and attitude
- Proactive problem-solving
- Awareness of how the group contributes to the purpose and goals of the larger organization

- Daniel Goleman

Criteria For Team Norms

- The norms have clarified our expectations of one another.
- All members of the team participated in creating the norms. All voices were heard.
- The norms are stated as commitments to act in certain ways.
- All members have committed to honoring the norms.

Tips For Team Norms

- Each team establishes its own norms.
- Norms are stated as commitments to act or behave in certain ways.
- Norms are reviewed at the beginning and end of each meeting until internalized.
- One norm requires team to assess its effectiveness every six months. This assessment should include review of adherence to norms and the need to identify new norms.
- Less is more. A few key norms are better than a laundry list.
- Violations of norms must be addressed.
Developing Norms

Comments to the Facilitator: This activity will enable a group to develop a set of operating norms or ground rules. In existing groups, anonymity will help ensure that everyone is able to express their ideas freely. For this reason, it is essential to provide pens or pencils or to ask that everyone use the same type of writing implement.

Supplies: Index cards, pens or pencils, poster paper, display board, tape, tacks

Time: Two hours

Directions

1. Explain to the group that effective groups generally have a set of norms that govern individual behavior, facilitate the work of the group, and enable the group to accomplish its task.

2. Provide examples of norms by posting the list of norms that appears on page 212.

3. Recommend to the group that it establish a set of norms:
   - To ensure that all individuals have the opportunity to contribute in the meeting;
   - To increase productivity and effectiveness; and
   - To facilitate the achievement of its goals.

4. Give five index cards and the same kind of writing tool to each person in the group.

5. Ask each person to reflect on and record behaviors they consider ideal behaviors for a group. Ask them to write one idea on each of their cards. Time: 10 minutes.

6. Shuffle all the cards together. Every effort should be made to provide anonymity for individuals, especially if the group has worked together before.

7. Turn cards face up and read each card aloud. Allow time for the group members to discuss each idea. Tape or tack each card to a display board so that all group members can see it. As each card is read aloud, ask the group to determine if it is similar to another idea that already has been expressed. Cards with similar ideas should be grouped together.

8. When all of the cards have been sorted, ask the group to write the norm suggested by each group of cards. Have one group member record these new norms on a large sheet of paper.

9. Review the proposed norms with the group. Determine whether the group can support the norms before the group adopts them.

## Developing Norms

<table>
<thead>
<tr>
<th>When Establishing Norms, Consider:</th>
<th>Proposed Norm</th>
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<tbody>
<tr>
<td><strong>Time</strong></td>
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<td>When do we meet?</td>
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<td>Will we set a beginning and ending time?</td>
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<tr>
<td>Will we start and end on time?</td>
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<tr>
<td><strong>Listening</strong></td>
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<td>How will we encourage listening?</td>
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<tr>
<td>How will we discourage interrupting?</td>
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<tr>
<td><strong>Confidentiality</strong></td>
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<tr>
<td>Will the meetings be open?</td>
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<tr>
<td>Will what we say in the meeting be held in confidence?</td>
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<tr>
<td>What can be said after the meeting?</td>
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<tr>
<td><strong>Decision Making</strong></td>
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<tr>
<td>How will we make decisions?</td>
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<tr>
<td>Are we an advisory or a decision-making body?</td>
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<tr>
<td>Will we reach decisions by consensus?</td>
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<tr>
<td>How will we deal with conflicts?</td>
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<tr>
<td><strong>Participation</strong></td>
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<td>How will we encourage everyone’s participation?</td>
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<tr>
<td>Will we have an attendance policy?</td>
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<tr>
<td><strong>Expectations</strong></td>
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<tr>
<td>What do we expect from members?</td>
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<tr>
<td>Are there requirements for participation?</td>
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</table>

Our Team’s Collective Commitments

In order to make our team meetings positive and productive experiences for all members, we make the following collective commitments to each other:

- Begin and end our meetings on time and stay fully engaged during each meeting;
- Maintain a positive attitude at team meetings – no complaining unless we offer a better alternative;
- Listen respectfully to each other;
- Contribute equally to the workload;
- Make decisions on the basis of consensus;
- Encourage one another to honor our commitments and candidly discuss our concerns when we feel a member is not living up to those commitments; and
- Fully support each other’s efforts to improve student learning.
We encourage collaborative teams to engage in routine self-reflection regarding their effectiveness, productivity, results, and adherence to team norms. During the first few months of team meetings we advise members to begin and end every meeting with a review of their norms and to monitor and adjust personal behaviors to increase the team’s effectiveness. High-performing teams in PLCs also engage in a more formal assessment at least twice each year as a way to ensure high levels of team learning and continuous improvement. The Survey on Team Norms is one way to evaluate your team’s effectiveness.

**Survey on Team Norms**

| Team: ___________________________ | Date: ___________________________ |

Use the following ratings to honestly reflect on your experiences as a member of a collaborative team:

<table>
<thead>
<tr>
<th>Strongly</th>
<th>Disagree</th>
<th>Disagree</th>
<th>Agree</th>
<th>Strongly</th>
<th>Agree</th>
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</table>

1. ___ I know the norms and protocols established by my team.

   **Comments:** ____________________________________________________________
   ____________________________________________________________
   ____________________________________________________________

2. ___ Members of my team are living up to the established norms and protocols.

   **Comments:** ____________________________________________________________
   ____________________________________________________________
   ____________________________________________________________

3. ___ Our team maintains focus on the established team goal(s).

   **Comments:** ____________________________________________________________
   ____________________________________________________________
   ____________________________________________________________

4. ___ Our team is making progress toward the achievement of our goal(s).

   **Comments:** ____________________________________________________________
   ____________________________________________________________
   ____________________________________________________________

5. ___ The team is having a positive impact on my classroom practice.

   **Comments:** ____________________________________________________________
   ____________________________________________________________
   ____________________________________________________________
Keys to Responding to a Resister

- Assume good intentions
- Seek to understand
- Use strategies of persuasion

Seven Ways to Change Someone’s Mind

1) Reason. Appealing to rational thinking and decision making.
2) Research. Building shared knowledge of the research base supporting a position.
3) Resonance. Connecting to the person’s intuition so that the proposal feels right.
4) Representational Re-descriptions. Changing the way the information is presented (for example, using stories or analogies instead of data).
5) Resources and Reward. Providing people with incentives to embrace an idea.
6) Real-World Events. Presenting real-world examples where the idea has been applied successfully.

Howard Gardner, 2004

The Sequence of Changing Attitudes (Including Your Own)

- Attitude
  - is shaped by
- Experience
  - is a result of
- Behavior

- To change attitudes, focus on behavior.
Keys to Responding to a Resister

- Assume good intentions
- Seek to understand
- Use strategies of persuasion
- Identify specific behaviors essential to the success of the initiative
- Focus on behavior not attitude. Monitor behavior.

We Can Behave our Way to New Attitudes

- There is a large literature demonstrating that attitudes follow behavior. People accept new beliefs as a result of changing their behavior.
  - Pfeffer and Sutton

Assessing Your Current Reality

Consider the descriptions of 5 stages of PLC progress regarding:

**Building a Collaborative Culture**

Individually, silently, and honestly assess the current status of your school for each indicator on the Professional Learning Community Continuum
The Professional Learning Communities at Work™ Continuum: Building a Collaborative Culture Through High-Performing Teams

DIRECTIONS: Individually, silently, and honestly assess the current reality of your school’s implementation of each indicator listed in the left column. Consider what evidence or anecdotes support your assessment. This form may also be used to assess district or team implementation.

We are committed to working together to achieve our collective purpose of learning for all students. We cultivate a collaborative culture through the development of high-performing teams.

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Pre-Initiating</th>
<th>Initiating</th>
<th>Implementing</th>
<th>Developing</th>
<th>Sustaining</th>
</tr>
</thead>
<tbody>
<tr>
<td>We are organized into collaborative teams in which members work interdependently to achieve common goals that directly impact student achievement. Structures have been put in place to ensure:</td>
<td>Teachers work in isolation with little awareness of the strategies, methods, or materials that colleagues use in teaching the same course or grade level. There is no plan in place to assign staff members into teams or to provide them with time to collaborate.</td>
<td>Teachers are encouraged but not required to work together collaboratively. Some staff may elect to work with colleagues on topics of mutual interest. Staff members are congenial but are not co-laboring in an effort to improve student achievement.</td>
<td>Teachers have been assigned into collaborative teams and have been provided time for collaboration during the regular contractual day. Teams may be unclear regarding how they should use the collaborative times. Topics often focus on matters unrelated to teaching and learning. Some teachers believe the team meeting is not a productive use of their time.</td>
<td>Teachers have been assigned into collaborative teams and have been provided time for collaboration on a weekly basis during the regular contractual day. Guidelines, protocols, and processes have been established in an effort to help teams use collaborative time to focus on topics that will have a positive impact on student achievement. Team leaders are helping lead the collaborative process, and the work of teams is monitored closely so assistance can be provided when a team struggles. Teams are working interdependently to achieve goals specifically related to higher levels of student achievement and are focusing their efforts on discovering better ways to achieve those goals.</td>
<td>The collaborative team process is deeply engrained in the school culture. Staff members view it as the engine that drives school improvement. Teams are self-directed and very skillful in advocacy and inquiry. They consistently focus on issues that are most significant in improving student achievement and set specific, measurable goals to monitor improvement. The collaborative team process serves as a powerful form of job-embedded professional development because members are willing and eager to learn from one another, identify common problems, engage in action research, make evidence of student learning transparent among members of the team, and make judgments about the effectiveness of different practices on the basis of that evidence. The team process directly impacts teacher practice in the classroom, helping each teacher clarify what to teach, how to assess, and how to improve instruction.</td>
</tr>
<tr>
<td>1. Collaboration is embedded in our routine work practice.</td>
<td>2. We are provided with time to collaborate.</td>
<td>3. We are clear on the critical questions that should drive our collaboration.</td>
<td>4. Our collaborative work is monitored and supported.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Indicator</td>
<td>Pre-Initiating</td>
<td>Initiating</td>
<td>Implementing</td>
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<tr>
<td>-----------</td>
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</tr>
<tr>
<td>We have identified and honor the commitments we have made to the members of our collaborative teams in order to enhance the effectiveness of our team. These articulated collective commitments or norms have clarified expectations of how our team will operate, and we use them to address problems that may occur on the team.</td>
<td></td>
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<tr>
<td>No attention has been paid to establishing clearly articulated commitments that clarify the expectations of how the team will function and how each member will contribute to its success. Norms do emerge from each group based on the habits that come to characterize the group, but they are neither explicit nor the result of a thoughtful process. Several of the norms have an adverse effect on the effectiveness of the team.</td>
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<tr>
<td>Teams have been encouraged by school or district leadership to create norms that clarify expectations and commitments. Recommended norms for teams may have been created and distributed. Norms are often stated as beliefs rather than commitments to act in certain ways.</td>
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<tr>
<td>Each team has been required to develop written norms that clarify expectations and commitments. Many teams have viewed this as a task to be accomplished. They have written the norms and submitted them, but do not use them as part of the collaborative team process.</td>
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<tr>
<td>Teams have established the collective commitments that will guide their work, and members have agreed to honor the commitments. The commitments are stated in terms of specific behaviors that members will demonstrate. The team begins and ends each meeting with a review of the commitments to remind each other of the agreements they have made about how they will work together. They assess the effectiveness of the commitments periodically and make revisions when they feel that will help the team become more effective.</td>
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<tr>
<td>Team members honor the collective commitments they have made to one another regarding how the team will operate and the responsibility of each member to the team. The commitments have been instrumental in creating an atmosphere of trust and mutual respect. They have helped members work interdependently to achieve common goals because members believe they can rely upon one another. The commitments facilitate the team’s collective inquiry and help people explore their assumptions and practices. Members recognize that their collective commitments have not only helped the team become more effective, but have also made the collaborative experience more personally rewarding. Violations of the commitments are addressed. Members use them as the basis for in crucial conversations and honest dialogue when there is concern that one or more members are not fulfilling commitments.</td>
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</tbody>
</table>
## Where Do We Go From Here? Worksheet
### Collaborative Culture

<table>
<thead>
<tr>
<th>Indicator of a PLC at Work</th>
<th>What steps or activities must be initiated to create this condition in your school?</th>
<th>Who will be responsible for initiating or sustaining these steps or activities?</th>
<th>What is a realistic timeline for each step or phase of the activity?</th>
<th>What will you use to assess the effectiveness of your initiative?</th>
</tr>
</thead>
<tbody>
<tr>
<td>We are organized into collaborative teams in which members work interdependently to achieve common goals that directly impact student achievement. Structures have been put in place to ensure:</td>
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<td>We have identified and honor the commitments we have made to the members of our collaborative teams in order to enhance the effectiveness of our team. These articulated collective commitments or norms have clarified expectations of how our team will operate, and we use them to address problems that may occur on the team.</td>
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</tr>
</tbody>
</table>
The BIG IDEAS of a PLC

- We accept learning as the fundamental purpose of our school and therefore are willing to examine all practices in light of their impact on learning.
- We are committed to working together to achieve our collective purpose. We cultivate a collaborative culture through development of high performing teams.
- We assess our effectiveness on the basis of results rather than intentions. Individuals, teams, and schools seek relevant data and information and use that information to promote continuous improvement.

Professional Learning Communities Focus on Results in Three Ways.

1. To identify the specific learning needs of each student
2. To identify strategies to improve upon our individual ability to teach each essential skill and concept
3. To identify strategies to improve upon our collective ability to teach each essential skill and concept

Results-Oriented Goals
Keys to Effective Teams

Leaders foster effective teams when they help teams establish specific, measurable, results-oriented, performance goals. Promoting teams for the sake of teams or focusing on team-building exercises does little to improve the effectiveness of the organization.

“There is nothing more important than each member’s commitment to common purpose and a related performance goal to which the group holds itself jointly accountable.”

—Katzenbach & Smith, 1993
Evidenced-Based Decisions as Key to a Results Orientation in Education

An astonishing number of educational leaders make critical decisions about curriculum, instruction, assessment, and placement on the basis of information that is inadequate, misunderstood, misrepresented, or simply absent. Even when information is abundant and clear, I have witnessed leaders who are sincere and decent people stare directly at the information available to them, and then blithely ignore it……Strategic leaders are worthy of the name because of their consistent linking of evidence to decision making. They respond to challenges not by scoring rhetorical points but by consistently elevating evidence over assertion.

Doug Reeves, *The Leader’s Guide to Standards*

School systems must create a culture that places value on managing by results, rather than on managing by programs. It is essential that leaders work to establish a culture where results are carefully assessed and actions are taken based on these assessments.

Phil Schlechty *Creating the Capacity to Support Innovations*

Concentrating on results does not negate the importance of process. On the contrary, the two are interdependent: Results tell us which processes are most effective and to what extent and whether processes need reexamining and adjusting. Processes exist for results and results should inform processes.”

Mike Schmoker, *Results*

As schools initiate reform, they can’t back off the collection of data because they will need information more than ever. They must have a process that gathers information that is recognized as authentic and relevant. The information should provide constant evaluation that shows schools where they are getting close and where they are falling short in a way that pushes people toward continual improvement.

Patrick Dolan, *Restructuring Our Schools*

What does it take to close the achievement gaps? Our findings suggest that it comes down to how schools use data. Teachers in gap-closing schools more frequently use data to understand the skill gaps of low-achieving students…. When data points to a weakness in students’ academic skills, gap-closing schools are more likely to focus in on that area, making tough choices to ensure that students are immersed in what they most need.

Kiley Walsh Symonds, Perspectives on the Gap: Fostering the Success of Minority and Low Income Students
Evidenced-Based Decisions as Key to a Results Orientation in Any Organization

The ultimate measure of a great team is results. Effective teams avoid ambiguity and interpretation when it comes to results. They decide what they want to achieve, then they clarify how they will measure their progress. They select one or two indicators they can collectively focus upon and around which they can rally. They create a scoreboard that helps keep them focused on results. These teams use the scoreboard to monitor their progress against the expected achievement.

Patrick Lencioni, *Overcoming the Five Dysfunctions of a Team*

Companies operate under the false assumption that if they carry out enough of the “right” improvement activities, actual performance improvements will inevitably materialize. At the heart of this assumption, which we call “activity centered,” is a fundamentally flawed logic that confuses ends with means, processes with outcomes. Payoffs from the infusion of activities will be meager at best. And there is in fact an alternative: results’ driven improvement processes that focus on achieving specific, measurable operational improvements within a few months.

Robert Schaffer and Harvey Thomson, *Successful Change Programs Begin with Results*

We found there was something distinctive about the decision making process of the great companies we studied. First, they embraced the current reality, no matter how bad the message. Second, they developed a simple yet deeply insightful frame of reference for all decisions. ....You absolutely cannot make a series of good decisions without first confronting the brutal facts.

Jim Collins, *Good to Great*

Unless you can subject your decision-making to a ruthless and continuous JUDGEMENT BY RESULTS, all your zigs and zags will only be random lunges in the dark, sooner or later bound to land you on the rocks.

James Champy, *Reengineering Management*

Ducking the facts about performance for fear of being judged, criticized, humiliated, and punished characterizes losing streaks, not winning streaks. In a losing streak, facts are used for blame, not improvement; they are turned into weapons to persecute, not tools to find solutions.....In winning streaks, players get and use abundant feedback about their performance. Leaders can...ensure that measurements ultimately empower rather than punish people.

Rosabeth Moss Kanter, *Confidence*
Why Do We Need SMART Goals?

“According to research, goal setting is the single most powerful motivational tool in a leader’s toolkit. Why? Because goal setting operates in ways that provide purpose, challenge, and meaning. Goals are the guideposts along the road that make a compelling vision come alive. Goals energize people. Specific, clear, challenging goals lead to greater effort and achievement than easy or vague goals do.” (Blanchard, 2007, p. 150)

“Goal setting is one of the simplest and most effective organizational interventions that can be used to increase employee performance.” (O’Hora & Maglieri, 2006, p. 132)

“[Schools with teachers who learn and kids who achieve] use clear, agreed-upon student achievement goals to focus and shape teacher learning.” (WestEd, 2000, p. 12)

“Collegial support and professional development in schools are unlikely to have any effect on improvement of practice and performance if they are not connected to a coherent set of goals that give direction and meaning to learning and collegiality.” (Elmore, 2003, p. 60)

California elementary schools that outperformed schools with similar student populations assigned a high priority to student achievement, set measurable goals for improved student achievement, and had a well-defined plan to improve achievement (Williams et al., 2006). “Consistently higher performing high schools set explicit academic goals that are aligned with and often exceed state standards.” (Dolejs, 2006, p. 1)

“Consistently higher performing high schools set explicit academic goals that are aligned with and often exceed state standards.” (Dolejs, 2006, p. 1)
The Importance of Short-Term SMART Goals

People can become so caught up in big dreams that they don’t manage the current reality. Short-term gains are needed to establish credibility for a change initiative over the long haul. Major change takes time. Zealots will stay the course no matter what. Most of us want to see some convincing evidence that all the effort is paying off. Nonbelievers have even higher standards of proof. We want clear data indicating changes are working.

(Kotter, 1996, pp. 118–119)

SMART Goals

- Strategic and specific
- Measurable
- Attainable
- Results oriented
- Time bound

—Conzemius & O’Neill, 2005

Are These SMART-Team Goals?

Strategically aligned with the schoolwide goal of improving student achievement, by the end of this school year we will:

- Develop and administer at least six common assessments.
- Increase the use of differentiated instruction in our classrooms by 25%.
- Increase the percentage of students achieving and exceeding the target score (80% or higher) on each strand of our end-of-the-year assessment from 81% last year to at least 90% this year.
**SMART Goal Worksheet**

<table>
<thead>
<tr>
<th>School:</th>
<th>Team Members:</th>
<th>District Goal(s):</th>
<th>School Goal(s):</th>
<th>Team SMART Goal</th>
<th>Strategies and Action Steps</th>
<th>Who Is Responsible</th>
<th>Target Date or Timeline</th>
<th>Evidence of Effectiveness</th>
</tr>
</thead>
</table>

Effective superintendents focus their efforts on collaborative goal setting for the district and nonnegotiable goals in at least two areas—student achievement and classroom instruction. They set specific achievement targets for the district and its individual schools. They generate school board support for the goals, ensure the goals remain the primary focus, and protect schools from other initiatives that detract attention or resources from accomplishing the goals. They continually monitor progress toward the goals and allocate resources to support those goals (Marzano & Waters, 2009).

“Our investigations suggest it is critical to define and publish a protocol that articulates specific inquiry functions: jointly and recursively identifying appropriate and worthwhile goals for student learning; finding or developing appropriate means to assess student progress toward those goals; bringing to the table the expertise of colleagues and others who can assist in accomplishing these goals; planning, preparing, and delivering lessons; using evidence from the classroom to evaluate instruction; and, finally, effecting on the process to determine next steps.” (Gallimore et al., 2009, pp. 548–549)
# SMART Goal Worksheet: Eighth-Grade Math

**School:** Thomas Jefferson Middle School  
**Team Name:** Eighth-Grade Math  
**Team Leader:** Chris Rauch

**Team Members:** Chris Carter, Dolores Layco, Mary Fischer

**District Goal:**

1. We will increase student achievement and close the achievement gap in all areas using a variety of indicators to document improved learning on the part of our students.

**School Goal(s):** We will:

1. Reduce the failure rate in our school.

2. Increase the percentage of students scoring at or above the established proficiency standard on the state assessment in all areas.

<table>
<thead>
<tr>
<th>Team SMART Goal</th>
<th>Strategies and Action Steps</th>
<th>Who Is Responsible</th>
<th>Target Date or Timeline</th>
<th>Evidence of Effectiveness</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Our Current Reality:</strong> Last year, 24 percent of our students failed one or more semesters of math. And 31 percent of our students were unable to meet the state proficiency standard in math.</td>
<td>We will align each unit of our math program with state standards, study the results of the last state assessment, identify problem areas, and develop specific strategies to address those areas in our course. We will develop common formative assessments and administer them every three weeks. These assessments will provide repeated opportunities for students to become familiar with the format used on the state assessment.</td>
<td>Entire team</td>
<td>We will complete the analysis on the teacher workday prior to the start of the year. We will review our findings prior to the start of each new unit.</td>
<td>Written analysis of state assessment and strategies to address weaknesses</td>
</tr>
<tr>
<td><strong>Our SMART Goal:</strong> This year, we will reduce the percentage of failing grades to 10 percent or less and the percentage of students unable to meet state standards to no more than 15 percent.</td>
<td></td>
<td>Entire team</td>
<td>Formative assessments will be created prior to the start of each unit of instruction throughout the year. They will be administered on a day designated by the team.</td>
<td>Student performance on team-endorsed common assessments</td>
</tr>
<tr>
<td>Team SMART Goal</td>
<td>Strategies and Action Steps</td>
<td>Who Is Responsible</td>
<td>Target Date or Timeline</td>
<td>Evidence of Effectiveness</td>
</tr>
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<td></td>
<td>After each common assessment, we will identify any student who does not meet the established proficiency standard and will work with the counselor to have those students re-assigned from study hall to the math tutoring center.</td>
<td>Members of entire team will request tutoring as their supervisory responsibility; team leader will work with the counselor after each assessment.</td>
<td>Assessments will be administered every 3 weeks. Students will be assigned to the tutoring center within 1 week of assessment.</td>
<td>Daily list of students receiving tutoring in math</td>
</tr>
<tr>
<td></td>
<td>We will replace failing grades from our common assessments with the higher grade earned by students who are able to demonstrate proficiency in key skills on subsequent forms of the assessment after completing tutoring.</td>
<td>Entire team will create multiple forms of each assessment. Tutors will administer the assessment after a student has completed the required tutoring.</td>
<td>Multiple forms of an assessment will be created prior to the start of each unit of instruction. Tutors will administer the second assessment within 2 weeks of a student’s assignment to the tutoring center.</td>
<td>Compilation of results from subsequent assessments</td>
</tr>
</tbody>
</table>
|                 | We will examine the results of each common assessment to determine which member of the team is getting the best results on each skill, and then share ideas, methods, and materials for teaching those skills more effectively.                                                                                                                                                                                                                                                                  | Each member of the team                                                                                                                                                                                                                                                                                                                                                                                      | Ongoing throughout the year each time a common assessment is administered                                                                                                                                                                                                                                                                                                                                                             | ■ Analysis of findings after each common assessment is administered  
  ■ Decrease in the failure rate  
  ■ Increase in percentage of students proficient on state assessment                                                                                                                                                                                                                           |
SMART Goal Worksheet: American Government

**School:** John Adams High School  **Team Name:** American Government  **Team Leader:** Tom Botimer

**Team Members:** Dan Hahn, Andy Bradford, Nick Larsen, Helen Harvey

**District Goal(s):**

1. We will increase student achievement and close the achievement gap in all areas using a variety of indicators to document improved learning on the part of our students.

2. We will provide more students with access to our most rigorous curriculum in each subject area and grade level.

**School Goal(s):** We will increase by at least 10 percent the number of students earning credit in:

1. Advanced placement courses

2. Capstone courses in a departmental sequence

<table>
<thead>
<tr>
<th>Team SMART Goal</th>
<th>Strategies and Action Steps</th>
<th>Who Is Responsible</th>
<th>Target Date or Timeline</th>
<th>Evidence of Effectiveness</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Our Reality:</strong> All students must complete a semester of American Government as a graduation requirement. Last year only 10 percent of the graduating class fulfilled that requirement by enrolling in Advanced Placement (AP) American Government.</td>
<td>We will make a presentation in each section of United States History, encouraging students to enroll in AP American Government and listing the advantages for doing so.</td>
<td>Team leader will coordinate the schedule for these presentations with the team leader for United States History. Each member of the team will assist in making these presentations and will distribute a written list of advantages created by the team.</td>
<td>Complete presentations by the end of January prior to students registering for their courses for next year.</td>
<td>The presentation has been made in every United States History class.</td>
</tr>
<tr>
<td>Team SMART Goal</td>
<td>Strategies and Action Steps</td>
<td>Who Is Responsible</td>
<td>Target Date or Timeline</td>
<td>Evidence of Effectiveness</td>
</tr>
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<tr>
<td><strong>Our Goal:</strong> At least 20 percent of the current junior class will enroll in and earn a score of 3, 4, or 5 on the advanced placement American Government exam by the end of next school year.</td>
<td>We will coordinate with the guidance department to ensure that when counselors register students for classes, they encourage any student who receives an A at the end of the first semester of United States History to enroll in AP American Government.</td>
<td>Team leader will attend the counselors’ team meeting to enlist their support, explain advantages of the AP program, and share the team’s strategies for supporting students in AP Government.</td>
<td>End of first semester</td>
<td>Minutes of meeting</td>
</tr>
<tr>
<td>We will advise parents of the benefits of AP American Government.</td>
<td>The team will draft a letter to parents of students who earn an A in United States History at the end of the semester. The letter will list the advantages of completing this course while in high school for any student planning on attending college. It will also include the team’s strategy to provide students with additional support. The team will also create a flyer on the benefits of the AP program to be distributed during parent open house.</td>
<td>The flyer will be created for distribution at the open house in early October. The letter will be sent at the end of the first semester.</td>
<td>Completed documents</td>
<td></td>
</tr>
<tr>
<td>We will create study groups to review material prior to the comprehensive assessments we administer every 6 weeks.</td>
<td>The team will create the common comprehensive assessments. Each member will be responsible for conducting one study group to help students review for these tests. Study groups will be held on three evenings in the week prior to the test.</td>
<td>Ongoing throughout the semester</td>
<td>Completion of common assessments and student performance on common assessments</td>
<td></td>
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<tr>
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<td></td>
<td></td>
<td>The number of students earning honor grades on the AP exam in American Government will double over last year’s total.</td>
</tr>
</tbody>
</table>
Sample Comprehensive School Improvement Plan
Any Town Elementary School Year: ________

District goal 1: We will increase student achievement and close the achievement gap in all areas using a variety of indicators to document improved learning on the part of our students.

School goal 1: We will improve student performance in language arts as measured by local, district, state–provincial, and national indicators.

<table>
<thead>
<tr>
<th>Team SMART Goals</th>
<th>Specific Activities and Action Steps</th>
<th>Who Is Responsible?</th>
<th>Target Dates</th>
<th>Budget</th>
<th>Evidence of Success</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Grade K</strong></td>
<td><strong>Curriculum</strong>&lt;br&gt;1. Clarify and pace essential learnings (skills, concepts, and dispositions) in each area of Language Arts utilizing standards documents, curriculum guides, assessment blueprints, and textbooks.&lt;br&gt;2. Develop and implement local, common, formative grade-level assessments to: 1) frequently monitor each student’s learning of essential outcomes, and 2) provide students with multiple opportunities to demonstrate progress in meeting and exceeding learning targets.&lt;br&gt;3. Create and implement a master instructional schedule at each grade level to provide protected blocks of instructional time for all areas of the content.&lt;br&gt;4. Initiate individual and small group programs to provide additional intervention and enrichment learning time for students.</td>
<td>All instructional staff&lt;br&gt;Grade-level teams, principal&lt;br&gt;Principal, instructional teams&lt;br&gt;Principal, instructional teams, volunteers</td>
<td>Oct. 15: Reading&lt;br&gt;Nov. 15: Writing&lt;br&gt;Dec. 15: Listening and speaking&lt;br&gt;Sept.–May: Checkpoints at mid-point of each 9 weeks; (district benchmark assessments at end of each 9 weeks)&lt;br&gt;Aug. 20&lt;br&gt;Sept.–May: Daily</td>
<td></td>
<td>Lists of each team’s essential learnings and pacing guides&lt;br&gt;Increased results for all students on local, district, state–provincial, and national indicators&lt;br&gt;Common grade-level schedules; faculty survey—January and June&lt;br&gt;Intervention-enrichment schedule; student records; volunteer log</td>
</tr>
<tr>
<td>Team SMART Goals</td>
<td>Specific Activities and Action Steps</td>
<td>Who Is Responsible?</td>
<td>Target Dates</td>
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<tr>
<td><strong>Grade 3</strong></td>
<td><strong>Current reality:</strong> Last year, 85% of grade-3 students met or exceeded standard on the state’s Writing Subtest in May. <strong>SMART goal:</strong> This year, at least 90% of grade-3 students will meet or exceed standard on the state’s Writing Subtest in May.</td>
<td>5. Provide parents with resources and strategies to help their children succeed academically. Information will be provided through grade-level workshops, weekly folders–parent logs; newsletters, and parent–teacher conferences.</td>
<td>All instructional staff, principal</td>
<td>Sept.–May</td>
<td>Number of parents in attendance; study guides; and newsletters</td>
</tr>
<tr>
<td></td>
<td><strong>Current reality:</strong> Last year, 85% of grade-3 students met or exceeded standard on the state’s Writing Subtest in May. <strong>SMART goal:</strong> This year, at least 90% of grade-3 students will meet or exceed standard on the state’s Writing Subtest in May.</td>
<td>6. Utilize a variety of instructional strategies to help students learn all essential skills at or above grade level proficiency targets.</td>
<td>All instructional staff, principal</td>
<td>Sept.–May</td>
<td>Results on all indicators; lesson plans</td>
</tr>
<tr>
<td><strong>Grade 4</strong></td>
<td><strong>Current reality:</strong> Last year, the national percentile for our grade-4 students in vocabulary on the Stanford 9 was 62%. <strong>SMART goal:</strong> This year, the national percentile for our fourth graders in vocabulary will be at least 66%.</td>
<td><strong>Staff Development</strong> 7. Collaboratively study standards and curriculum guides to generate grade-level lists of essential skills.</td>
<td>All instructional staff, principal</td>
<td>Sept.–Dec.: Faculty meetings, staff dev. days, and team meetings</td>
<td>Grade-level lists of essential skills</td>
</tr>
<tr>
<td><strong>Grade 5</strong></td>
<td><strong>Current Reality:</strong> Last year, 78% of grade-5 students scored at or above proficiency on the state’s Reading–Literature and Research English Subtest in May. <strong>SMART Goal:</strong> This year, at least 85% of grade-5 students will score at or above proficiency on the state’s Reading–Literature and Research English Subtest in May.</td>
<td>8. Create a variety of common, formative assessment instruments designed to monitor student learning of essential skills in reading and writing.</td>
<td>All teams, principal</td>
<td>Sept.–May: Faculty meetings; staff dev. days; team meetings</td>
<td>Grade-level common assessments</td>
</tr>
<tr>
<td></td>
<td><strong>Current reality:</strong> Last year, 78% of grade-5 students scored at or above proficiency on the state’s Reading–Literature and Research English Subtest in May. <strong>SMART Goal:</strong> This year, at least 85% of grade-5 students will score at or above proficiency on the state’s Reading–Literature and Research English Subtest in May.</td>
<td>9. Develop, implement, and evaluate team action research projects to improve teaching and learning. Use information from common assessments to identify staff development needs. Provide ongoing, job-embedded staff development.</td>
<td>All instructional teams, principal</td>
<td>Sept.–May: Faculty meetings; staff dev. days; team meetings; additional time by team request</td>
<td>Quarterly reviews; mid-year progress reports; end-of-year team evaluations; assessment results</td>
</tr>
</tbody>
</table>
Seven Keys to Effective Teams

1. Embed collaboration in routine practices of the school with FOCUS ON LEARNING.
2. Schedule time for collaboration into the school day and school calendar.
3. Focus teams on critical questions.
4. Make products of collaboration explicit.
5. Establish team norms to guide collaboration.
6. Pursue specific and measurable team performance goals.
7. Provide teams with frequent access to relevant information.

Interpreting Data

- Student Performance on the High-Stakes State Math Test:
  - Mean 178
  - Median 177
  - Mode 180

Use the data presented above to answer the following question: To what extent is this school helping all students achieve at high levels in math?

Schools Suffer from the DRIP Syndrome

Schools are often
- Data
- Rich, but
- Information
- Poor

Data are not information; translating fact to understanding means relating data to something you know and can visualize. This typically requires comparison.

- Robert Waterman
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<th>Student #</th>
<th>Homeroom Class # 4</th>
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Average Score: 74%
Number Proficient: 7
Percent Proficient: 47%

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<tr>
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# Proficient: 14, 17, 16, 7
54/66
% Proficient: 78%, 100%, 100%, 47%, 81%

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To inform and impact professional practice, ensure all teachers receive:

- Timely and frequent information on the achievement of their students,
- In meeting an agreed-upon standard,
- On a valid assessment,
- In comparison to others.
The Case for Formative Assessment to Improve Student Learning

Effective use of formative assessment, developed through teacher learning communities, promises not only the largest potential gains in student achievement but also a process for affordable teacher professional development (Wiliam and Thompson, 2006).

“There is strong and rigorous evidence that improving formative assessment can raise standards of pupils' performance. There have been few initiatives in education with such a strong body of evidence to support a claim to raise standards” (Black and Wiliam 1998, p.20).

“Assessment for learning… when done well, this is one of the most powerful, high-leverage strategies for improving student learning that we know of. Educators collectively at the district and school levels become more skilled and focused at assessing, disaggregating, and using student achievement as a tool for ongoing improvement” (Fullan, 2005, p.71).

“Studies have demonstrated assessment for learning rivals one-on-one tutoring in its effectiveness and that the use of assessment particularly benefits low-achieving students” (Stiggins 2004, p.27).

“Formative assessments are one of the most powerful weapons in a teacher's arsenal. An effective standards-based, formative assessment program can help to dramatically enhance student achievement throughout the K-12 system” (Marzano 2006, back cover).

“Formative assessment is a potentially transformative instructional tool that, if clearly understood and adroitly employed, can benefit both educators and their students (p.3) …formative assessment constitutes the key cornerstone of clearheaded instructional thinking. Formative assessment represents evidence-based instructional decision-making. If you want to become more instructionally effective, and if you want your students to achieve more, then formative assessments should be for you” (Popham, 2008, p.15).
The Case for Common Assessments

“In my reviews of accountability data from hundreds of schools, the schools with the greatest gains in achievement consistently happen to use common assessments and collaborative scoring by faculty.”

—Reeves, 2007

“Powerful, proven structures for improved results are at hand. It starts when a group of teachers meet regularly as a team to identify essential and valued student learning, develop common formative assessments, analyze current levels of achievement, set achievement goals, and then share and create lessons and strategies to improve upon those levels.”

—Schmoker, 2004

“Common formative assessments provide regular and timely feedback regarding student attainment of the most critical standards, (and) also foster consistent expectations and priorities within a grade level, course, and department regarding standards, instruction, and assessment. . . . Most importantly, common formative assessment results enable educators to diagnose student learning needs accurately in time to make instructional modifications.”

—Ainsworth, 2007, pp. 95–96

The schools and districts that doubled student achievement added another layer of testing—common formative or benchmark assessments. These assessments were designed to provide detailed and concrete information on what students knew and do not know with respect to specific learning targets. Educators focused their collaborative discussions on the formative benchmark assessment data to determine collectively how to craft instructional units to help students learn objectives for particular units. Effectiveness of instruction was transparent and the subject of public and professional conversations and the focus of ongoing professional development.

(Odden & Archibald, 2009)
The key to improved student achievement was moving beyond an individual teacher looking at his or her classroom data. Instead, it took getting same-grade teacher teams to meet, analyze the results of each interim assessment to understand what concepts in the curriculum were posing difficulty for students, share ideas, figure out the best interventions, and actually follow up in their classrooms.

(Christman, et al., 2009)

“To the extent that we team to 1) analyze, understand and deconstruct standards, 2) transform them into high quality classroom assessments, and 3) share and interpret results together, we benefit from the union of our wisdom about how to help our students continue to grow as learners.”

—Stiggins, 2005, p. 82

“The schools we studied did not experience dramatic gains in student achievement until teams of teachers began to focus on evidence of student learning from common assessments and using evidence of that student learning to evaluate instruction.”

—Gallimore, et al., 2009
Sharing Data:
Beginning of Community

Collecting data is only the first step toward wisdom, but sharing data is the first step toward community.
- Henry Louis Gates, Jr.

Linking Formative and Common Assessments

- Two strategies seem especially promising for schools. One is to expand the quality and variety of formative assessments; a second is to promote and organize collective inquiry into and discussion of student progress and achievement based on a range of assessments.

The Most Powerful Strategy for Improving Student Learning

- Teachers work together in collaborative teams to:
  - clarify what students must learn,
  - gather evidence of student learning,
  - analyze that evidence,
  - identify the most powerful teaching strategies.

- Reflective teaching must be based on evidence of student learning and reflection is most powerful when it is collaborative. (John Hattie, 2009)
  - John Hattie, 2009
SMART GOAL ACTION PLAN
TEAM: Year: _______

District Goal 1: We will increase student achievement and close the achievement gap in all areas using a variety of indicators to document improved learning on the part of our students.

School Goal 1: We will improve student performance in language arts as measured by local, district, state/provincial, and National indicators.

<table>
<thead>
<tr>
<th>TEAM SMART GOAL</th>
<th>STRATEGIES/ACTION STEPS</th>
<th>WHO IS RESPONSIBLE</th>
<th>TARGET DATES/TIMELINE</th>
<th>EVIDENCE OF EFFECTIVENESS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Reality: Last year, 85% of our students met or exceeded the target score of 3 on our District’s Writing Prompt in May.</td>
<td><strong>Curriculum:</strong> 1. Clarify &amp; pace Essential Student Learning Outcomes in Writing utilizing Standards Documents, Curriculum Guides, assessment blueprints &amp; data, Wish-List of Skills from 4th Grade Team Assessments: 2. Develop, implement, and collaboratively score grade level formative writing prompts to: a.) frequently monitor each student’s learning of essential writing outcomes b.) provide students with multiple opportunities to demonstrate progress in meeting and exceeding learning targets in writing; c.) learn with and from each other better ways to help students become proficient writers Instruction: 3. Provide students with writing assignments in all subject areas &amp; utilize a variety of instructional strategies to help students learn all Essential Writing Skills.</td>
<td>All Members of our Team</td>
<td>October 15th</td>
<td>Lists of Essential Student Learning Outcomes &amp; Pacing Guide Increased results for all students on team, district, state/provincial, and national indicators</td>
</tr>
<tr>
<td>SMART Goal: This year, at least 90% of our students will meet or exceed the target score of 3 on our District’s Writing Prompt in May.</td>
<td></td>
<td>All Members of our Team</td>
<td>October - May checkpoints at mid-point of each grading period; (district benchmark assessments at end of each semester)</td>
<td>Common Writing Prompts Common Writing Rubric Increased results for all students on team, district, state/provincial, and national indicators</td>
</tr>
<tr>
<td></td>
<td></td>
<td>All Members of our Team, Principal, Resource Staff, Volunteers</td>
<td>Daily: September - May</td>
<td>Commonly scored writing samples in multiple subjects; Increased results for all students on team, district, state/provincial, and national indicators</td>
</tr>
</tbody>
</table>
**Current Reality:** Last year, 85% of our students met or exceeded the target score of 3 on our District’s Writing Prompt in May.

**SMART Goal:** This year, at least 90% of our students will meet or exceed the target score of 3 on our District’s Writing Prompt in May.

4. Initiate individual and small group sessions to provide additional intervention and enrichment focused on writing.

5. Provide parents with resources and strategies to help their children succeed as writers.

**Staff Development:**
6. Develop, implement, and evaluate Our Team Action Research Project in Writing to improve our individual & collective ability to help our students learn to write at high levels.

   Use information from our common formative assessments to identify staff development needs & engage in ongoing, job-embedded staff development in the area of writing.

<table>
<thead>
<tr>
<th>All Members of our Team</th>
<th>Daily: September-May</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Members of Our Third Grade Team</td>
<td>1st Semester Workshop: 10/20</td>
</tr>
<tr>
<td></td>
<td>2nd Semester Workshop: 1/19</td>
</tr>
<tr>
<td></td>
<td>Newsletters; End-of-Grading Period Conferences</td>
</tr>
<tr>
<td></td>
<td>Weekly collaborative team meetings; staff development days; faculty meeting sessions; additional professional learning time by request</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Intervention/Enrichment Schedule; Student Learning Results</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Parents in Attendance, Study Guides &amp; Newsletters</td>
</tr>
<tr>
<td>Common Assessments Quarterly Reviews; Mid-Year Progress Reports; End-of-Year Team Evaluations; Increased results for all students on team, district, state/provincial, and national indicators</td>
</tr>
</tbody>
</table>
Our SMART Goal

Current reality: Last year, 85% of our students met or exceeded the target score of 3 on our summative writing prompt.

SMART goal: This year, at least 90% of our students will meet or exceed the target score of 3 on our summative writing prompt.

Clarify the Essential Writing Skills.

By the end of this year, each student will be able to:

- Develop a plan for writing.
- Focus on a central claim.
- Support claim with logical reasoning and evidence.
- Use words, phrases, sentences to create fluency and cohesion.
- Provide a concluding statement and section that supports the central claim.
- Edit final copies for grammar, capitalization, punctuation, and spelling.

The Tale of One Team

Bringing the Big Ideas to Life

- Clarified the essential writing skills
- Developed monthly common writing prompts
- Agreed on criteria by which they would judge the quality of student writing
- Practiced applying criteria consistently to establish inter-rater reliability
- Established the proficiency target of 3 out of 4
- Identified anchor papers for each rubric stage
- Shared standards, rubric, and anchors with students, and taught them how to apply the rubric to their writing
## Essential Writing Skills: Common Assessment Results (Target Score 3/4)

<table>
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<th>Class 3</th>
<th>Class 1 Totals</th>
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### Mean Score

- Focus on Central Claim: 2.9
- Organization & Support: 3.4
- Sentence Fluency & Word Choice: 3.1
- Convention: 3.3

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Assessing Your Current Reality

Consider the descriptions of 5 stages of PLC progress regarding:

A Focus on Results through providing teams with relevant information

Individually, silently, and honestly assess the current status of your school for each indicator on the Professional Learning Community Continuum

Progress and Problems

Share your assessment with your colleagues:

• Where are areas of agreement?
• Where are the areas of disagreement?
• Where can you celebrate the greatest progress?
• What areas are you finding problematic?

Closing the Knowing-Doing Gap

• What steps could you take to make progress in these indicators?

• Complete the “Where Do We Go From Here” worksheets to begin your plan for becoming a school committed to a focus on learning.
The Professional Learning Communities at Work™ Continuum: Focusing on Results (Part II)

DIRECTIONS: Individually, silently, and honestly assess the current reality of your school’s implementation of each indicator listed in the left column. Consider what evidence or anecdotes support your assessment. This form may also be used to assess district or team implementation.

Individuals, teams, and schools seek relevant data and information and use it to promote continuous improvement.

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Pre-Initiating</th>
<th>Initiating</th>
<th>Implementing</th>
<th>Developing</th>
<th>Sustaining</th>
</tr>
</thead>
<tbody>
<tr>
<td>Collaborative teams or teachers regard ongoing analysis of evidence of student learning as a critical element in the teaching and learning process. Teachers are provided with frequent and timely information regarding the achievement of their students. They use that information to:</td>
<td>The only process for monitoring student learning is the individual classroom teacher and annual state, provincial, or national assessments. Assessment results are used primarily to report on student progress rather than to improve professional practice. Teachers fall into a predictable pattern: they teach, they test, they hope for the best, and then they move on to the next unit.</td>
<td>The district has created benchmark assessments that are administered several times throughout the year. There is often considerable lag time before teachers receive the results. Most teachers pay little attention to the results. They regard the assessment as perhaps beneficial to the district but of little use to them. Principals are encouraged to review the results of state assessments with staff, but the fact that the results aren’t available until months after the assessment and the lack of specificity mean they are of little use in helping teachers improve their practice.</td>
<td>Teams have been asked to create and administer common formative assessments and to analyze the results together. Many teachers are reluctant to share individual teacher results and want the analysis to focus on the aggregate performance of the group. Some use the results to identify questions that caused students difficulty so they can eliminate the questions. Many teams are not yet using the analysis of results to inform or improve professional practice.</td>
<td>The school has created a specific process to bring teachers together multiple times throughout the year to analyze results from team-developed common assessments, district assessments, and state or provincial and national assessments. Teams use the results to identify areas of concern and to discuss strategies for improving the results.</td>
<td>Teachers are hungry for information on student learning. All throughout the year, each member of a collaborative team receives information that illustrates the success of his or her students in achieving an agreed-upon essential standard on team-developed common assessments he or she helped to create, in comparison to all the students attempting to achieve that same standard. Teachers use the results to identify the strengths and weaknesses in their individual practice, to learn from one another, to identify areas of curriculum proving problematic for students, to improve their collective capacity to help all students learn, and to identify students in need of intervention or enrichment. They also analyze results from district, state or provincial, and national assessments and use them to validate their team assessments.</td>
</tr>
<tr>
<td>Indicator of a PLC at Work</td>
<td>What steps or activities must be initiated to create this condition in your school?</td>
<td>Who will be responsible for initiating or sustaining these steps or activities?</td>
<td>What is a realistic timeline for each step or phase of the activity?</td>
<td>What will you use to assess the effectiveness of your initiative?</td>
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<tr>
<td>■ Respond to students who are experiencing difficulty</td>
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<td>■ Enrich and extend the learning of students who are proficient</td>
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<tr>
<td>■ Inform and improve the individual and collective practice of members</td>
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<td>■ Identify team professional development needs</td>
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<td>■ Measure progress toward team goals</td>
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</table>
If the purpose of school is truly to ensure high levels of learning for all students, schools will:

- Clarify what each student is expected to learn - the essential knowledge, skills, and dispositions - of each course/subject, unit-by-unit
- Monitor each student’s learning on a timely basis through the use of frequent, formative common assessments
- Create systems to ensure students receive additional time and support if they are not learning
- Create systems to ensure students receive additional time and support if they are learning.

All Kids Can Learn

- Based on ability
- If they take advantage of the opportunity
- Something, and we will create a warm, pleasant environment for them
- And we will do whatever it takes to ensure they achieve the agreed-upon standards

The School’s Response

- Increased levels of time and support when student is not being successful
- Response is increasingly directive, not invitational
- Response is timely
- Response is SYSTEMATIC
A Support System for Students:
- Pre-enrollment initiatives
  - Counselor watch/Good Friend/Privilege
- For all entering students
  - Daily meeting with a faculty advisor
  - Daily small group meeting with a senior mentor
  - Weekly meeting with counselor
  - Participation in two co-curricular activities
  - Progress reports or grades in every

A Systematic Response to Students Who Are Not Learning
- At 3 weeks: conferences/ offer of tutoring services/ peer tutoring
- At 6 weeks: mandatory tutoring/weekly progress reports
- At 12 weeks: guided study and parent conferences
- At 18 weeks: mentor program

A Syllogism of What Should Be Rhetorical Questions
1. Do we believe it is the purpose of our school to ensure all students learn at high levels?
2. Do we acknowledge that students learn at different rates and with different levels of support?
3. Have we created a schedule that guarantees students they will receive additional opportunities for learning through extra time and support, in a systematic way, regardless of who the teacher might be?
WHATEVER IT TAKES

1. Special Education Placement
2. Case Study Evaluation
3. Ombudsman Placement
4. Child Review Team
5. Mentor Program Placement
6. Guided Study Program
7. Itinerant Support Program
8. Insight Class
9. Student Assistance Team Referral
10. SST and Teacher Conference With Parent
11. Doctor Verification
12. Social Work Contact / Peer Mediation
13. Student Placement on Weekly Progress Reports
14. Counselor Conference With Student and Parent
15. Good Friend Program
16. Counselor Phone Calls to Parents
17. Counselor Meeting With Student
18. Counselor Watch / Survival Skills for High School
19. Freshman Advisory / Freshman Mentor Program
Adlai Stevenson High School
Eight 50 Minute Periods

- Students take six classes (50 minutes)
- Freshmen and Sophomores have one study hall (50 minutes)
- Juniors and Seniors passing all classes have one free 50 minute period
- Freshmen have 25 min. advisory/25 min. lunch
- Sophomores, Juniors, and Seniors passing all classes get 50 minutes for lunch

Cinco Ranch High School
Seven Periods

- Freshmen must enroll in one study hall to provide time for intervention
- Intensive study skills
- Target math study hall
- Before and after school tutoring. Each teacher tutors twice a week as part of his/her duty.
- Choice of detention or tutoring if fail to go to tutoring
- NHS students tutor during their study hall
- Progress reports or report cards every 3 weeks
- On-line credit recovery

Monticello High School
Seven Period Block

- Tuesday and Thursday - classes begin at 9:00am
  periods 1, 3, 7 meet for 90 minutes, 55 minutes for lunch
- Wednesday and Friday - classes begin at 9:00am
  periods 2, 4, 6 meet for 90 minutes, 55 minutes for lunch
- Tuesday - Friday - period 5 meets for 55 minutes
- Mondays -
  - Required tutorial period from 8:50 to 9:30 for any student not passing classes or requested by teacher
  - Classes begin at 9:30, periods 1, 2, 3, 4, 6, 7 meet for 50 minutes, 35 minutes for lunch
Monticello High School

- Transition and Orientation Program - Freshmen and transfer students meet in and advisory program 25 minutes each day for first 9 weeks to assist with transition into high school
- CARE Program - Tuesdays through Fridays. Students not passing classes report to tutorial for first 25 minutes of their lunch period. Then provided 30 minutes for lunch.

Whittier Union High School

- Monday - 6 period day with 48 minutes each period
- Tuesday-Friday - modified block of 3 classes for 100 minutes for first 5 weeks
  - beginning sixth week, students passing all classes with at least a C are released after 80 minutes for break, longer lunch, or early dismissal
  - students not passing classes with a C or better remain for intensive tutoring and small-group work

Bernice McNaughton H.S.

- Supplemental math and English class based on proficiency assessment
- Math and science lunch labs
- RED (Remediation/Enrichment Days) after common assessments
- Directed learning for 30 minutes at end of day for study, homework completion, tutoring
- Hired full-time guided study teacher
- Grade 12 can carry lighter load if agree to tutor twice a week
Lakeridge Junior High

- Moved from 7 period day to modified A/B block with FLEX time
- Students enroll in four 80-minute periods
- 30 minutes carved out Tues-Friday for FLEX time. Students failing, report to mandatory tutoring. All others provided enrichment options or free time.
- Those with continuing academic difficulty can be assigned to a double period of language arts or math.

Margaret Mead Middle School

- 9 period day, 40 minutes each, with one period reserved for lunch
- Students missing assignments are assigned to Guided Study instead of lunch
- If Guided Study does not resolve their difficulties, they are assigned to Fast Track - an after school tutorial program
- If Fast Track does not resolve their difficulties they are removed from an elective and assigned to an intensive study skills class for 9 weeks.

A Crucial Caution

- No system of intervention can compensate for weak and ineffective teaching. At the same time that a school is working to develop time and support for student learning, it must take steps to create the powerful collaborative teams and common assessments that contribute to adult learning.
For Information on the Pyramid of Interventions of Schools Throughout the Nation

- Go to www.allthingsplc.info “Evidence of Effectiveness”

- Go to www.solution-tree.com or call 800.733.6786 to purchase Raising the Bar and Closing the Gap: Whatever it Takes

What Happens When Kids Don’t Learn?

High expectations for success will be judged not only by the initials staff beliefs and behaviors, but also by the organization’s response when some students do not learn.

—Lezotte, (1991)

Critical Corollary Questions:
If We Believe All Kids Can Learn

- What is it we expect them to learn?
- How will we know when they have learned it?
- How will we respond when they don’t learn?
- How will we respond when they already know it?
### Align School Structures

**Traditional schedule**
- Frequent interruptions to teaching or learning blocks
- Sporadic resource/specials classes throughout the week
- Sporadic planning time for instructional staff
- Little or no collaborative time built into the schedule
- No time for additional support built into the daily schedule except before- and after-school tutoring

**New master schedule**
- Protected time for teaching and learning
- Daily specials for all students
- Daily individual planning for all instructional staff
- Weekly collaborative planning for all teams
- Intervention or enrichment block for all grade levels during the school day

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### Is There a Better Way?
(Can we change the way we do things around here?)

How can our school better allocate existing resources—time, people, materials, money—to provide additional support for ALL students to learn at higher levels than ever before?

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### A Pre-Requisite for Systematic Intervention
*Before effective systems of intervention can be created, teams must first be able to agree upon:*
- Essential knowledge, skills, & dispositions;
- Common Pacing Guides/Curriculum Maps;
- Common formative assessments;
- Common standard of proficiency;
- Students who need additional time and support based upon analysis of common assessment data;
- A designated grade-level block of time for intervention/enrichment in addition to new direct instruction in all subject areas.
# Highland Elementary School
## Master Schedule

<table>
<thead>
<tr>
<th>Kindergarten</th>
<th>First Grade</th>
<th>Second Grade</th>
<th>Third Grade</th>
<th>Fourth Grade</th>
<th>Fifth Grade</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reading/Writing 8:50 – 9:50 60 minutes</td>
<td>Reading/Writing 8:50 – 11:15 155 minutes</td>
<td>Math 8:50 – 10:15 85 minutes</td>
<td>Specials 8:55 – 9:40 Music, Art, P.E., Library, Writing 45 minutes</td>
<td>Reading/Writing 8:50 – 11:15 154 minutes</td>
<td>Math 8:50 – 10:30 100 minutes</td>
</tr>
<tr>
<td>Specials 9:55 – 10:40 Music, Art, P.E., Library, Writing 45 Minutes</td>
<td>Lunch/Recess 10:20 – 11:00 45 minutes</td>
<td>Writing 10:15 – 11:00 45 minutes</td>
<td>Reading/Writing 9:40 – 12:00 140 minutes</td>
<td>Intervention Team 9:40 – 10:20</td>
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</tr>
<tr>
<td>Intervention Team 11:25 – 12:25</td>
<td>Intervention Team 10:20 – 11:00</td>
<td>Specials 11:00 – 11:45 Music, Art, P.E., Library, Writing 45 minutes</td>
<td>Intervention Team 11:15 – 12:00</td>
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<tr>
<td>Lunch/Recess 10:40 – 11:25 105 minutes</td>
<td>Lunch/Recess 11:25 – 12:15 50 minutes</td>
<td>Lunch/Recess 11:50 – 12:45 50 minutes</td>
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<tr>
<td>Math 11:15 – 12:15 60 minutes</td>
<td>Lunch/Recess 11:25 – 12:15 50 minutes</td>
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<tr>
<td>Math 1:15 – 2:30 75 minutes</td>
<td>Lunch/Recess 11:50 – 12:45 50 minutes</td>
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<tr>
<td>Math 1:15 – 2:30 75 minutes</td>
<td>Lunch/Recess 11:50 – 12:45 50 minutes</td>
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<tr>
<td>Science/Social Studies 2:30 – 3:00 30 minutes</td>
<td>Lunch/Recess 11:50 – 12:45 50 minutes</td>
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<tr>
<td>Science/Social Studies 2:30 – 3:00 50 minutes</td>
<td>Intervention Team 12:05 – 1:45 100 minutes</td>
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<tr>
<td>Science/Social Studies 2:30 – 3:00 30 minutes</td>
<td>Science/Social Studies 1:15 – 2:15 30 minutes</td>
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<tr>
<td>Science/Social Studies 2:30 – 3:00 50 minutes</td>
<td>Science/Social Studies 1:15 – 2:15 30 minutes</td>
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<tr>
<td>Science/Social Studies 2:30 – 3:00 30 minutes</td>
<td>Intervention Team 1:15 – 2:15 30 minutes</td>
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<tr>
<td>Science/Social Studies 2:30 – 3:00 30 minutes</td>
<td>Intervention Team 1:15 – 2:15 30 minutes</td>
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<td>Intervention Team 1:15 – 2:15 30 minutes</td>
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<td></td>
<td>Papallo/Casey</td>
<td>Healy/Key</td>
<td>Chapman/Lee</td>
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<tr>
<td>5th Grade Math</td>
<td>Planning</td>
<td>Fourth Grade</td>
<td>Planning</td>
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<tr>
<td>9:00 - 9:30 am</td>
<td>10:20 - 11:00 am</td>
<td>First Grade</td>
<td>11:15 - 12:00 pm</td>
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<tr>
<td>9:40 - 10:20 am</td>
<td>11:20 - 12:00 pm</td>
<td>Third Grade</td>
<td>12:00 - 12:30 pm</td>
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<td></td>
<td>11:25 - 12:25</td>
<td>Lunch</td>
<td>Planning</td>
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<td></td>
<td>12:45 - 1:45</td>
<td>Second Grade</td>
<td>Planning</td>
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<tr>
<td>5th Grade Math</td>
<td>Planning</td>
<td>Planning</td>
<td>1:00 - 1:40 pm</td>
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<td></td>
<td>1:40 - 2:20 pm</td>
<td>Planning</td>
<td>2:25 - 3:00 pm</td>
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</tbody>
</table>
## Third-Grade Master Schedule for Instruction

<table>
<thead>
<tr>
<th>Time</th>
<th>Monday</th>
<th>Tuesday</th>
<th>Wednesday</th>
<th>Thursday</th>
<th>Friday</th>
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</thead>
<tbody>
<tr>
<td>8:00–8:15</td>
<td>Teacher work day begins.</td>
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<tr>
<td>8:15–8:40</td>
<td>Students arrive (breakfast, morning work, take-in procedures).</td>
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<tr>
<td>8:40–8:50</td>
<td>Tardy bell, morning announcements, instructional day begins</td>
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<tr>
<td>8:50–9:20</td>
<td>3D, 3J, 3F, 3D, 3D, 3D, 3J, 3F, 3J</td>
<td>3F, 3D, 3J, 3F, 3D, 3J</td>
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<td>3D, 3D, 3D, 3J, 3J</td>
<td>3J, 3F, 3D, 3J, 3J</td>
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<tr>
<td>9:25–9:55</td>
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<td>3F, 3D</td>
<td>3F, 3D</td>
<td>3F, 3D</td>
<td>3J, 3J</td>
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<td>11:45–12:15</td>
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<td>2:15–3:00</td>
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<td>3:00–3:10</td>
<td>Afternoon announcements—K- and 1st-grade car riders and loading buses;</td>
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<td></td>
<td>3:05 dismissal for 2nd–5th grades; buses depart at 3:10</td>
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<tr>
<td>3:10–3:30</td>
<td>Instructional staff planning</td>
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<tr>
<td>8:40–8:50</td>
<td>Tardy bell; morning announcements; instructional day begins.</td>
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<tr>
<td>8:50–9:25</td>
<td>Buddy Time</td>
<td>Collaborative Team Time</td>
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<tr>
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<td>Collaborative Team Time</td>
<td>Buddy Time</td>
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<tr>
<td>9:55–11:45</td>
<td>Language Arts–Social Studies</td>
<td>Math</td>
<td>Science</td>
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<tr>
<td>11:45–12:15</td>
<td>Lunch–Recess</td>
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<tr>
<td>12:20–1:15</td>
<td>Math</td>
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<tr>
<td>1:15–2:15</td>
<td>Science</td>
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<td>3:10–3:30</td>
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*Afternoon announcements and student dismissal; Instructional staff planning*
<table>
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<td></td>
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<tr>
<td>8:50–9:30</td>
<td>Whole-Class Language Arts</td>
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<tr>
<td>9:30–10:00</td>
<td>Small-Group Guided Reading / Intervention and Enrichment</td>
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</tr>
<tr>
<td>10:00–10:30</td>
<td>Small-Group Guided Reading / Intervention and Enrichment</td>
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<tr>
<td>10:30–10:50</td>
<td>Whole-Class Language Arts / Morning Snack</td>
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<tr>
<td>11:30–12:05</td>
<td>Social Studies</td>
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<td>Social Studies</td>
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<tr>
<td>12:10–12:45</td>
<td>Lunch</td>
<td></td>
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<tr>
<td>12:50–1:50</td>
<td>Math</td>
<td></td>
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<tr>
<td>1:50–2:20</td>
<td>Recess</td>
<td></td>
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<tr>
<td>2:25–2:55</td>
<td>Science</td>
<td></td>
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<tr>
<td>3:00–3:10</td>
<td>Afternoon announcements and student dismissal</td>
<td></td>
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<tr>
<td>3:10–3:30</td>
<td>Instructional staff planning</td>
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</tbody>
</table>
INTERVENTION/ENRICHMENT SCHEDULE

8:20 – 8:50:    FIFTH GRADE
8:50 – 9:20:    FOURTH GRADE
9:30 – 10:30:   FIRST GRADE – (CENTERS)
10:30 – 11:30:  KINDERGARTEN – (CENTERS)
11:40 – 12:15:  THIRD GRADE
12:15 – 1:00:   LUNCH/PLANNING
1:00 – 1:30:    SECOND GRADE
1:30 – 2:00:    *ADDITIONAL TIME K – 5
                (BY REQUEST)
2:00 – 2:30:    FIFTH GRADE
2:30 – 3:00:    RECORD KEEPING/PLANNING

*IF YOUR GRADE-LEVEL NEEDS ADDITIONAL INTERVENTION TIME, PLEASE SEE
THE PRINCIPAL  (When no classes are scheduled, the tutors utilize time for Remedial Record
Keeping, creating new centers for Pod, assisting students & teachers with requested tasks.)
The Questions Facing Each

- How will we provide additional support for students who experience initial difficulty in a way that is timely, directive, and systematic?
- How will we enrich and extend the learning for the students who already know it?
- Who is available to assist our team in responding to our students?
Extra Time and Support for Students in an Elementary School

- Utilize Existing Human Resources, such as:
  - General Education Teachers
  - Special Education Teachers
  - Resource Specialists
  - Teacher Assistants

in a coordinated and systematic effort to provide additional time and support for learning.

Resource Specialists & “Floating”

- Instruct “flexible groups” of identified students;
- Deliver intervention/enrichment services to supplement (not supplant) new, direct classroom instruction;
- Lead/supervise enrichment activities, allowing classroom teachers to serve as tutors for students identified for intervention.
- Provide practice & reinforcement in study/test-taking/critical thinking/problem solving skills;
- Utilize/develop lesson plans & activities aligned with essential skills in coordination with grade-level teams to guide their work;
Extra Time and Support for

- Utilize Grade Level Teachers, Resource Specialists, Teacher Assistants, and Floating Tutors in a coordinated and systematic effort to provide additional time and support for learning.
- Develop strategies to enlist additional human resources in the effort to support students:
  - Parent volunteers
  - Business partners
  - Senior citizens
  - Partnership with the high schools
  - Partnership with area colleges

Extra Time and Support for Students

- Grade-level teachers, resource specialists, floating tutors
- Organize parent volunteers, business partners, senior citizens, and high school and college interns to serve as mentors and tutors along with the school-based team.
- Team designs parent materials for at home tutorials.
- Develop buddy programs and peer tutoring.
- Save one student.
- Redefine focus of child study team to plan additional interventions.

Extra Time and Support for Students in an Elementary School

- Utilize Grade Level Teachers, Resource Specialists, and Floating Tutors in a coordinated and systematic effort to provide additional time and support for learning.
- Develop Strategies to Enlist Additional Human Resources in the Effort to Support Students
- Develop strong parent partnerships to provide students with additional Time & Support at home.
Students receive individualized, intensive interventions that target the students’ skill deficits for the remediation of existing problems and the prevention of more severe problems.

In Tier 2, students not making adequate progress in the core curriculum are provided with increasingly intensive instruction matched to their needs on the basis of levels of performance and rates of progress.

All students in Tier 1 receive high-quality, scientifically based instruction, differentiated to meet their needs, and are screened on a periodic basis to identify struggling learners who need additional support.

A Pyramid of Interventions
An Answer to “Response to Intervention” (RtI)
Building Strong Partnerships
The National PTA

- Conduct parent workshops at least twice each school year.
- Provide tools, tips, and materials for at-home practice during parent workshops and via frequent grade-level newsletters.
- Establish ongoing systems for two-way communication with each parent.
- Send student work folders home—with teacher feedback—for parent review, comments, questions, and signature.
- See Chapter 14 - Revisiting PLCs at Work for more information on parent partnerships.

To sustain the continuous improvement momentum, PLCs…

…Celebrate small wins early and often!!

What Are You Celebrating?

- Celebrations weave our hearts and souls into a shared destiny. People come together to celebrate beginnings and endings, triumphs and tragedies.

  Bolman and Deal, Leading With Soul: An Uncommon Journey of Spirit
Actively Promote a Climate of Achievement:

Incentives and Celebrations

- Recognize improvement/achievement on daily school announcements & within classrooms
- Create classroom, grade level and school-wide incentive programs (i.e. display “Hand in Hand We All Learn” people chain, recognizing books read.)
- Celebrate via classroom/school/district newsletters, media broadcasts, etc.
- Provide public recognition at awards assemblies, PTO/PTA Meetings, Family Nights, School Board Meetings, etc.
- Share professional learning & achievements at team, vertical, faculty, and district level meetings.

What was/is the Impact of Systematic Interventions?

Just to name a few…

- Increased student achievement on local, district, state/provincial & national indicators
- Decreased discipline infractions
- Improved perceptions about the school
- Greater job satisfaction for educators

Visit schools listed under “Evidence of Effectiveness”

www.allthingsplc.info

Assess Your School’s Response When Kids Don’t Learn or Already Know It

- Are our students assured extra time and support for learning?
- Is our response timely? How quickly are we able to identify the kids who need extra time and support? Does our focus prompt intervention or enrichment rather than sluggish remediation?
- Is our response directive rather than invitational? Are kids invited to put in extra time or does our system ensure they put in extra time?
- Is our response systematic? Do kids receive this intervention or enrichment according to a schoolwide plan rather than at the discretion of individual teachers?
The Professional Learning Communities at Work™ Continuum: Learning as Our Fundamental Purpose (Part II)

DIRECTIONS: Individually, silently, and honestly assess the current reality of your school’s implementation of each indicator listed in the left column. Consider what evidence or anecdotes support your assessment. This form may also be used to assess district or team implementation.

We acknowledge that the fundamental purpose of our school is to help all students achieve high levels of learning, and therefore, we provide students with systematic interventions when they struggle and enrichment when they are proficient.

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Pre-Initiating</th>
<th>Initiating</th>
<th>Implementing</th>
<th>Developing</th>
<th>Sustaining</th>
</tr>
</thead>
<tbody>
<tr>
<td>We provide a system of interventions that guarantees each student will receive additional time and support for learning if he or she experiences initial difficulty. Students who are proficient have access to enriched and extended learning opportunities.</td>
<td>What happens when a student does not learn will depend almost exclusively on the teacher to whom the student is assigned. There is no coordinated school response to students who experience difficulty. Some teachers allow students to turn in late work; some do not. Some teachers allow students to retake a test; some do not. The tension that occurs at the conclusion of each unit when some students are proficient and ready to move forward and others are failing to demonstrate proficiency is left to each teacher to resolve.</td>
<td>The school has attempted to establish specific policies and procedures regarding homework, grading, parent notification of student progress, and referral of students to child study teams to assess their eligibility for special education services. If the school provides any additional support for students, it is either a “pull-out” program that removes students from new direct instruction or an optional after-school program. Policies are established for identifying students who are eligible for more advanced learning.</td>
<td>The school has taken steps to provide students with additional time and support when they experience difficulty. The staff is grappling with structural issues such as how to provide time for intervention during the school day in ways that do not remove the student from new direct instruction. The school schedule is regarded as a major impediment to intervention and enrichment, and staff members are unwilling to change it. Some are concerned that providing students with additional time and support is not holding them responsible for their own learning.</td>
<td>The school has developed a schoolwide plan to provide students who experience difficulty with additional time and support for learning in a way that is timely, directive, and systematic. It has made structural changes such as modifications in the daily schedule to support this system of interventions. Staff members have been assigned new roles and responsibilities to assist with the interventions. The faculty is looking for ways to make the system of interventions more effective.</td>
<td>The school has a highly coordinated system of intervention and enrichment in place. The system is very proactive. Coordination with sender schools enables the staff to identify students who will benefit from additional time and support for learning even before they arrive at the school. The system is very fluid. Students move into intervention and enrichment easily and remain only as long as they benefit from it. The achievement of each student is monitored on a timely basis. Students who experience difficulty are required, rather than invited, to utilize the system of support. The plan is multilayered. If the current level of time and support is not sufficient to help a student become proficient, he or she is moved to the next level and receives increased time and support. All students are guaranteed access to this system of intervention regardless of the teacher to whom they are assigned. The school responds to students and views those who are failing to learn as “undersupported” rather than “at risk.”</td>
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</table>
Where Do We Go From Here? Worksheet

Systematic Intervention

<table>
<thead>
<tr>
<th>Indicator of a PLC at Work</th>
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</thead>
<tbody>
<tr>
<td>We provide a system of interventions that guarantees each student will receive additional time and support for learning if he or she experiences initial difficulty. Students who are proficient have access to enriched and extended learning opportunities.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>What steps or activities must be initiated to create this condition in your school?</th>
<th>Who will be responsible for initiating or sustaining these steps or activities?</th>
<th>What is a realistic timeline for each step or phase of the activity?</th>
<th>What will you use to assess the effectiveness of your initiative?</th>
</tr>
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<tbody>
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</table>

Visit go.solution-tree.com/PLCbooks to download this page.
Common Mistakes in Building Consensus

• We try to go it alone, rather than building a guiding coalition including opinion leaders.

Include Opinion Leaders on Guiding Coalition

• Who supports an idea is more important to its adoption than the merits of the idea.
• About 15% of the members of organizations are Opinion Leaders - socially connected, knowledgeable, and trusted by others in the organization. Get them on board and the others will follow.
  - Patterson, et al., 2008

Common Mistakes in Building Consensus

• We try to go it alone, rather than building a guiding coalition including opinion leaders.
• We use a forum that is ill-suited to the dialogue that is typically necessary for consensus.
• We use a process that allows cynics and skeptics to dominate.
• We pool opinions rather than build shared knowledge.
A Cardinal Rule of PLCs

• The answer to the question, “how do we begin.....” virtually every aspect of the PLC concept is building shared knowledge. Put another way, a learning community always begins the decision-making process by learning together.
• Building shared knowledge is the prerequisite homework of a PLC when it is time to make a collective decision.

Common Mistakes in Building Consensus

• We try to go it alone, rather than building a guiding coalition including opinion leaders.
• We use a forum that is ill-suited to the dialogue that is typically necessary for consensus.
• We use a process that allows cynics and skeptics to dominate.
• We pool opinions rather than build shared knowledge.
• We feel we need consensus on each, specific detail of implementation.
• We set an unrealistic standard for consensus and invest too much energy in resisters.

Consensus

We have arrived at consensus when all points of view have been heard, and the will of the group is evident—even to those who most oppose it.
Necessary Commitments
From the Principal

• Provide time for teachers to meet in teams, on a regular basis, during school day.
• Provide resources and training for teams as identified by team.
• Protect our school from competing improvement initiatives.
• Will not use results of common assessments in teacher evaluation.

Cons

Pros

Fist to Five

5 - I’ll champion
4 - Strongly Agree
3 - Agree
2 - Reservations
1 - Oppose
Fist - Veto
Consensus

We have arrived at consensus when all points of view have been heard, and the will of the group is evident—even to those who most oppose it.

Focus on Behavior

- The central challenge and core problem of all substantive change initiatives is changing people’s behavior. Change efforts must focus on what people do, and the need for significant changes in what people do.

  - John Kotter and Dan Cohen, The Heart of Change

Which is Most Likely To Persuade an Educator to Change?

- Supervision and evaluation process
- Workshops or Courses
- A research article or book
- Evidence of his/her skewed grade distributions
Three Powerful Levers to Change Behavior

- Kerry Patterson's research on the most effective strategies for changing someone's behavior cites 3 powerful levers.
- Effective PLCs are designed to use all three!

Lever One: Concrete Evidence of Irrefutably Better Results

- Nothing changes the mind like the hard cold world hitting it with actual real-life data.
  - Patterson, et. al
- Teachers have to feel there is some compelling reason for them to change practice, with the best direct evidence being that students learn better. The key to enduring change in teacher practice is demonstrable results in terms of student achievement.
  - Richard Elmore, 2003
- Transparency of results creates an aura of "positive pressure - pressure that is actionable in that it points to solutions and pressure that at the end of the day is inescapable."
  - Michael Fullan, 2008

Lever Two: Positive Peer Pressure

- When seeking tools to influence, no resource is more powerful and accessible than the people who make up our social networks. The approval or disapproval of our fellow human beings can do more to assist or destroy our change efforts than almost any other source.
  - Patterson, et al. (2008)
What Does a Grade Represent?  
Or a Rose by Any Other Name ...

- Achievement of a standard
- Comparison with other students
- Effort
- Improvement
- Participation
- Behavior
- Promptness

Find the Grade.

<table>
<thead>
<tr>
<th>Grade</th>
<th>Range</th>
<th>GPA Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>93–100</td>
<td>3.6–4.0</td>
</tr>
<tr>
<td>B</td>
<td>85–92</td>
<td>2.7–3.5</td>
</tr>
<tr>
<td>C</td>
<td>77–84</td>
<td>1.7–2.6</td>
</tr>
<tr>
<td>D</td>
<td>69–76</td>
<td>0.7–1.6</td>
</tr>
<tr>
<td>F</td>
<td>0–68</td>
<td>0–0.6</td>
</tr>
</tbody>
</table>

Teacher 1       Teacher 2
0          0
80         2
80         2
85         3
90         3
335        10
A Crucial Conversation

- Honor the person.
- Seek to understand by encouraging the person to share his or her assumptions and thought process.
- Find common ground.
- Build shared knowledge. “Gathering facts is the prerequisite homework for a crucial conversation.” (Patterson, et al., 2002)
- Share your assumptions and thought process
- Adult behavior and practices in schools have contributed and continue to contribute to student failure.

Assertions

- If we allow students the option of acting irresponsibly, many will elect to act irresponsibly.
- Allowing students to choose to be irresponsible does not teach responsibility.
- Adult behavior and practices in schools have contributed and continue to contribute to student failure.

Evidence-Based Decision Making?

1.23 million students dropped out of high school in the United States last year—one student every 26 seconds.

Approximately 30% of students who enter high school will drop out.
Hard Facts Regarding Dropouts

- Dropouts earn 33 cents for every $1 a college graduate will earn and 66 cents for every dollar a high school graduate will earn.
- They are more prone to ill health and will live a shorter life.
- They are less employable in a volatile job market.
- Their children will have only a 1 in 17 chance of ever earning a college degree.

Of the 100 Students Who Enter High School

- ACT (2008)

Educational Pipeline

—College Board, 2008
Evidence of Our Success?

- Throughout the 20th century, we ranked first in the world in high school completion rates. We now rank 21 of 27 advanced economies.
- We rank near the bottom of industrialized countries in completion rates after students have enrolled in college.
- Our rank in terms of college graduates among young workers (25–34 years of age) has dropped from 2nd in 1995 to 11th.

Our collective behavior can influence student decisions!

- All masters of influence focus on behavior. They start by asking, “To improve this situation, what do I want people to do?”
- They then identify a few high-leverage vital behaviors that are critical to success, and they focus intently on those behaviors.
- They coach the specifics of those behaviors through deliberate practice, identify incentives and rewards to encourage the behaviors, and align processes and structures of the organization to support the behaviors (Patterson et al., 2008).

We should attempt to influence student decisions!

“Left to their own devices, individuals make pretty bad decisions—decisions they would not have made if they had paid full attention, possessed complete information, had unlimited cognitive abilities, and were blessed with complete self-control.

“It is legitimate to steer people’s choices in directions that will make their lives better. It is proper to nudge.”

—Thaler & Sustein, 2008, pp. 5–6
Lever Three: Personal Experience

- The great persuader is personal experience. It is the mother of all cognitive map changes!
  - Kerry Patterson, 2008, p. 51

Bringing the Big Ideas to Life: Turn Aspirations Into Actions

We must turn aspirations into actions. It will not be enough to run visioning workshops; the visions will have to be reflected in daily behaviors. It will not be enough to declare an intent; leaders will have to deliver results. To accomplish results leaders engage employees’ hearts (emotions), minds (cognitions), and feet (action).


Learning by Doing

Capacity building … is not just workshops and professional development for all. It is the daily habit of working together, and you can’t learn this from a workshop or course. You need to learn it by doing it and having mechanisms for getting better at it on purpose.

—Michael Fullan (2005)